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Japan's Move On Economy Fails to Win U.S. Applause

'Short-Term Stimulus' Disappoints Bentsen; Heated Summit Likely

By Thomas L. Friedman
New York Times Service

NEW YORK — The Clinton administration gave a downbeat reception on Friday to the Japanese government's economic-stimulus package, saying it was too short in duration to produce the sort of increase in Japanese purchases of American goods to shrink Japan's huge trade surplus with the United States.

The tepid American response to the Japanese tax cuts that are the heart of the package, coupled with the near total absence of progress to date in the negotiations between Japan and the Clinton administration to open certain Japanese markets, is making it increasingly likely that the meeting on Friday in Washington between President Bill Clinton and Prime Minister Morihiro Hosokawa is going to be highly confrontational.

American officials were still hoping for a last-minute concession by Japan, but there are no signs of that so far as Mr. Hosokawa's government is increasingly engulfed in political turmoil.

It was partly in an effort to have something to bring to Washington to placate the Americans that Mr. Hosokawa put together a \$140 billion package of temporary tax cuts and public-works programs, designed to lift Japan out of its two-year recession and help shrink its trade surplus by stimulating Japanese consumer purchases.

To get the package through his parliament, Mr. Hosokawa had to placate opponents of the tax cuts by agreeing that the 20-percent income tax reductions at the heart of his program would be only for one year.

"I am concerned that it is only for one year," Treasury Secretary Lloyd Bentsen said in an interview. Because the period is so short, he added, it leaves the prospect for a long-term stimulus "undefined."

Mr. Bentsen said the American experience had been that "when people see a short-term stimulus they usually save rather than spend," and there is therefore no long-term change in buying habits or a real, sustainable surge in imports. Both are critical if Japan's \$200 billion trade surplus with the United States is to be reduced.

Mr. Bentsen seemed to be trying to send the Japanese a signal that if this is all that Mr. Hosokawa is able to bring to Washington for his meeting with Mr. Clinton, their talks could be in trouble.

American officials have said for weeks that they will not disguise their differences with Tokyo for the sake of a sunny meeting.

Mr. Hosokawa is going to Washington to review the last six months of negotiations between the Clinton administration and Japan. The Japanese stimulus package was half of what the United States was looking for from Tokyo in these framework talks. The other half consisted of concrete Japanese agreements to open their markets in the areas of automobiles and auto parts and government procurement of medical equipment, telecommunications and insurance.

Progress in these market-access talks has been virtually nonexistent, or as Mr. Bentsen put it: "I don't see a breakthrough happening yet."

He said that where the Japanese government could really decide to make a breakthrough quickly, if it wanted, was in the areas of government procurement, but that so far there had been little movement.

The Treasury secretary said he was still hopeful that before Friday Japanese and American

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Bosnians evacuated after the Sarajevo mortar attack resting Tuesday in makeshift quarters at a U.S. Army hospital in Germany.

German Joblessness Tops 4 Million

By Brandon Mitchener
International Herald Tribune

FRANKFURT — Unemployment in Germany rose to a postwar record of more than 4 million people in January, the government reported Tuesday, as the country's largest union offered to accept temporary pay cuts in order to save jobs.

January's official jobless figure, which understates actual unemployment in Europe's biggest economy, was little surprise in itself. Records for unemployment have been set in each of the last several months, and more are most likely to follow.

But coming amid a simmering labor conflict and a month before the first in a marathon series of state and local elections this year, the news was received by the government like an unwelcome guest.

Western German unemployment was 9.9 percent in January, and the Eastern German tally was 17.8 percent. Neither figure includes the thousands of people in mandatory work-

training programs or government job creation schemes.

"This unemployment figure is of a dimension which is not acceptable," Economics Minister Günter Rexrodt said. "We must be aware that lasting high unemployment threatens not only our economic order but the very foundations of our society."

A senior economics adviser to Chancellor Helmut Kohl, Friedhelm Ost, said the January jobless statistics were a signal to unions and employers alike to place a priority on job security.

IG Metall, which represents 3.6 million workers in Germany's key automotive, electronics and metalworking sectors, said Tuesday that it was willing to accept lower pay along with a shorter working week in order to save jobs and prevent a walkout that could stunt the country's feeble economic recovery.

But employers dismissed the union's overture as an effort to divert attention from a call for

overall labor flexibility, which would include working longer hours.

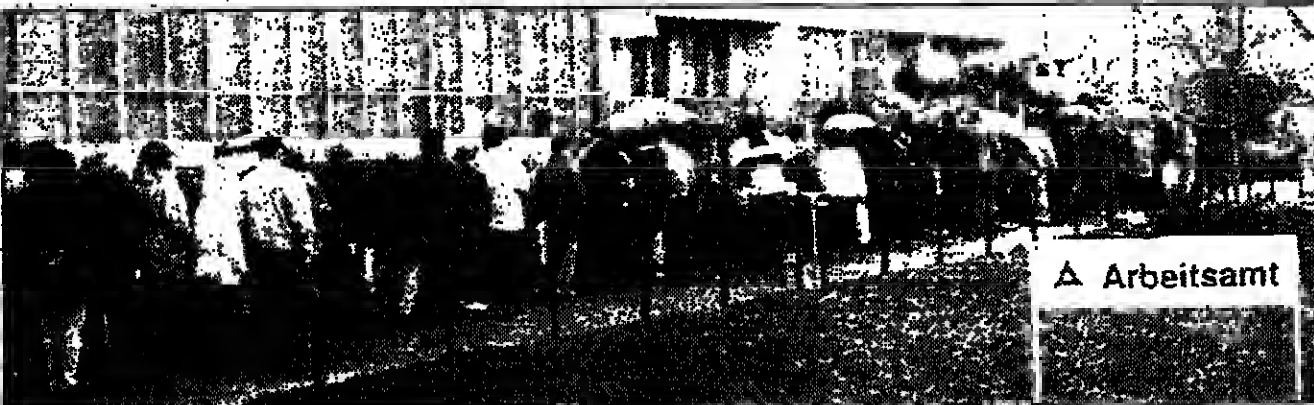
In a speech Tuesday, Mr. Kohl said German joblessness was made worse by high wages and a lack of inventiveness, among other factors. Germany has also "fallen behind important competitors in research and high technology," he said, and could create more jobs if more attention were given to these fields.

Although government officials and some economists said the data suggested the rise in joblessness was beginning to plateau, the report contained no sign that new jobs were being created rapidly enough to offset new unemployment.

Hung Tran, managing director of Deutsche Bank Research in Frankfurt, predicted overall German unemployment would peak at around 10 percent, but not until sometime late next year.

"We see the economy making a tentative

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Jobless Germans lining up to apply for federal benefits in Berlin. Unemployment, at more than 4 million, is at a post-World War II high.

NATO Appears Set To Issue Deadline On Sarajevo Siege

By Roger Cohen
New York Times Service

BRUSSELS — NATO, building on an unusually strong partnership between the United States and France in recent days, appeared to set Tuesday to establish a deadline for the lifting of the siege of Sarajevo, after which military force would be used.

"A consensus is emerging that the time has run out on inaction," a senior NATO diplomat said. "The West and its institutions have a responsibility now to demonstrate that enough is enough."

It appeared that the balance within the 16-member North Atlantic Treaty Organization had tilted, probably decisively, toward using air power as a result of the mortar attack Saturday on the Sarajevo market, which killed 68 people. [A senior White House official confirmed Tuesday that Washington had agreed to threaten NATO air strikes to lift the siege, Reuters reported.]

[The official said that strategy now included

Serbs' mobile weapons would be hard for NATO planes to take out. Page 6.

upgrading American involvement in negotiations aimed at ending the war, precisely defining a threat of NATO air strikes against Bosnian Serb gun positions around Sarajevo to deter attacks on civilians, and providing United Nations commanders with the authority to call in air strikes quickly should Serb attacks on civilians occur.]

The diplomat in Brussels, a central figure in the alliance's planning for the Bosnian war, suggested that an agreement was all but in place for NATO, meeting Wednesday at ambassadorial level, to deliver an ultimatum for the lifting of the 22-month siege of the Bosnian capital by the Serbs.

"The objective is to stop and prevent the shelling of Sarajevo," he said. "We will set requirements on where artillery is permitted to be and make clear what our response would be if these requirements about the positioning and use of artillery are not quickly met. Will and capacity are, I believe, combining to take decisive action."

Asked how much time the Serbs would be given to pull back their artillery from the hills around Sarajevo, the diplomat said the deadline would be "timely." Foreign Minister Alain Juppé of France said this week that any NATO ultimatum should allow a few days at most.

Conversations at alliance headquarters Tuesday suggested that Canada, Greece and, to a lesser extent, Spain and Britain, continued to have some reservations about NATO committing itself on a firm course leading to the use of force in Bosnia. These reservations center both on strategic considerations and concern over the welfare of UN peacekeeping soldiers.

Asked about these issues, the diplomat said: "There has been a thinking through on a very deliberate basis of all the alternatives. What you see now is the result of months of wrestling with some of the deepest problems ever to face the alliance. But I believe we are now ready to

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For Clinton, Decision Time Is at Hand

By R. W. Apple Jr.
New York Times Service

WASHINGTON — For many months now, President Bill Clinton has temporized on the war in Bosnia, finding one reason or another to avoid American involvement.

Now, in the wake of the slaughter in Sarajevo's central marketplace last week-end, there are signs that the frightful television images of the carnage may have broken, or at least dented, the shell of American public indifference. At the least, they have given the president as good an opportunity to act firmly in Bosnia as he is likely to get.

[An ABC News survey, made public Tuesday and quoted by Reuters, found that 57 percent of Americans favored air strikes against Serbian positions outside

NEWS ANALYSIS

Sarajevo, while 37 percent were opposed. Only 17 percent said the United States should act alone, while 79 percent opposed unilateral intervention, ABC said.]

Two months ago, only 26 percent of the respondents in a CBS News poll said they thought the United States had a responsibility to act, as opposed to 65 percent who said it did not.

There was little public outcry two weeks ago when the president scarcely mentioned the strife in Bosnia-Herzegovina in his first State of the Union speech. But in recent days, the anecdotal evidence — chat on radio talk shows, calls to congressional offices — suggests a shift. Some people, at least, are starting to worry as much about the United States' seeming callous and selfish as about the potential for a new geopolitical quagmire.

Or so it looks from Washington. Boh Dole, the Kansas Republican who leads his party in the Senate, is no mindless hawk; grievously wounded in World War II, he hesitates before advocating American military intervention. He can also read the sentiment on Capitol Hill as well as anybody who serves there.

So when he urged the president on Sunday to order air strikes and said such a decision would have "strong bipartisan support in Congress," it was taken here as a signal that doing nothing might not be the safest course any longer.

The questions are these: Does Mr. Clinton wish to seize the moment? Does he

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Sudan Army Sweeps South In Drive to Crush Rebels

By Keith B. Richburg
Washington Post Service

NAIROBI — The Islamic fundamentalist military government in Sudan has begun an offensive against rebels in the largely Christian and animist South in what diplomats and relief workers here said might be an all-out effort to wipe out the costly, decades-old rebellion.

Fighting across the South is said to be the most intense in years. Sudanese troops, backed by warplanes and tribal militias, have reportedly advanced from the garrison towns of Juba and Wau to attack the guerrilla fighters of the Sudan People's Liberation Army along the Kit River.

The fighting has sent tens of thousands of refugees fleeing toward the Ugandan border. About 47,000 refugees have deserted their camp at Anei, which was attacked over the weekend, aid officials said. The International Committee of the Red Cross has been asked to evacuate about 50 patients from the nearby Aswa camp.

"It sounds like there's a large number of

wounded," said Sally Burnheim of Operation Lifeline Sudan, the United Nations umbrella group that coordinates relief to the area.

The government of General Omar Hassan Ahmad Bashir appears to be trying to capture the town of Nimule on the Ugandan border, and thus to cut the rebels' military and supply lines to Uganda. In that region, the rebel movement has had virtually unlimited freedom of movement across the border, which has enabled it in effect to govern a zone of southernmost Sudan. The border routes are also essential to the international relief effort to feed millions of Sudanese.

If the rebels lose those supply routes to Uganda, "they will have to go back to being an old-fashioned guerrilla movement," said David Evans, the program officer for Norwegian People's Aid, which operates in the area. "The SPLA will defend those areas with everything they have, because they have nowhere else to

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Ulster's Deadly Codes of Violence Make Peace Elusive

By Steve Coll
Washington Post Service

BELFAST — It was a routine statement about a routine shooting, the sort of terrorist press release that passes with numbing regularity across news agency fax machines here, providing regular scores for a grinding war enlivened lately by talk of peace.

This time it was the Protestant-dominated Ulster Volunteer Force taking responsibility for the shooting last week of a Roman Catholic bus driver who ran prison visitation shuttles for the relatives of jailed Irish Republican Army members. The

driver was slightly wounded, but a passing woman motorist took a bullet in the abdomen. She suffered three heart attacks on a hospital operating table and barely survived.

The Ulster Volunteer Force did not apologize, but its statement sought to clarify. Just because they shot the bus driver, who they said was aiding the IRA, did not mean they were aiming at any IRA relatives normally in his minivan.

Apparently fearing retaliation against their own wives and children, the Ulster Volunteer Force affirmed an unwavering commitment not to murder relatives of its mostly Catholic enemies in the IRA.

In the madness of Northern Ireland's civil war, two sets of

rules increasingly compete. On one side are formal rules of law and treaty favored by politicians who seek these days to exploit what many describe as the best chance for peace in Northern Ireland in 20 years. Against them stand informal, labyrinthine codes of street violence, a twisted logic constructed over long years of desperation.

"That's the fury of the whole situation," said Jeff Maxwell, leader of the Belfast human-rights group Families Against Intimidation and Terror. Violence and counterviolence has produced over the years "a well-orchestrated pact between

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Kiosk

A Deadline Is Pushed Back in Skater Attack

PORTLAND, Oregon (AP) — The deadline for a grand jury report on the investigation in the attack on the American figure skater Nancy Kerrigan was moved back on Tuesday to March 21, and a prosecutor said any indictments were unlikely before then. The deputy Multnomah County district attorney, Jean Maurer, said the delay was needed to improve the chances that Miss Kerrigan's rival, Tonya Harding, would

continue to cooperate with the investigation. Miss Harding has denied any involvement in the plot to attack Miss Kerrigan, who was struck above the knee by an assailant Jan. 6 after a workout before the U.S. Figure Skating Championships in Detroit. Miss Harding's former husband, has pleaded guilty for his involvement in the plot.

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Newsstand Prices

Andorra.....\$9.00 FF	Luxembourg \$0 L. Fr
Antilles.....\$11.20 FF	Morocco.....12 Dh
Caribbean.....\$4.00 CFA	Qatar.....\$3.00 Riels
Egypt.....\$5.00	Réunion.....\$11.20 FF
France.....\$9.00 FF	Saudi Arabia.....\$2.00 R.
Gabon.....\$6.00 CFA	Senegal.....\$6.00 CFA
Greece.....\$300 Dr.	Spain.....\$200 PTAS
Ivory Coast.....\$1.120 CFA	Tunisia.....\$1,000 Din
Jordan.....\$1 JD	Turkey.....\$1.120 CFA
Lebanon.....\$1.50 U.S. \$	U.A.E.....\$5.50 Dirh
	U.S. \$1.50

Dow Jones

Down	0.29
3,908.03	

Tru Index

Up	0.20%
116.23	

The Dollar

Time zone	previous close
Dt -	1.765
1.767	
Pound	1.4889
1.4832	
Yen	108.75
108.60	
FF	5.983
5.982	

In India, Endangered Crane Is Running Out of Time

By Molly Moore
Washington Post Service

BHARATPUR, India — The scientists were ready, armed with electronic transmitters and six baby cranes who had been reared on crane chow and fed by human parents dressed in bird costumes.

The young cranes were supposed to migrate to Siberia with their wild counterparts. But for the first time in memory, the snowy white Siberian cranes did not appear at their Indian wintering grounds, alarming preservationists and dashing hopes for one of the international scientific community's most unusual and ambitious efforts to save an endangered species.

With the number of Siberian cranes that winter in India dwindling from 200 in 1963 to a mere five last year, crane experts converged on the Keoladeo Ghana National Park here last month, planning to take six crane chicks bred in captivity and release them with their migrating wild relatives.

Scientists hoped the adults would teach the youngsters the centuries-old migration route over the Himalayas between India and Siberia.

The young birds' electronic transmitters would be monitored by satellite. Unlike many other birds, cranes are not born with the instinct to fly their migration paths.

"We're running out of time," said Katie Richter, an Ohio native among the group of preservationists working on the crane project, partially sponsored by the U.S. Fish and Wildlife Service and the Wisconsin-based International Crane Foundation. "It already may be too late to save them."

The Siberian crane — a tall, stately bird with white plumage and a bright red face and beak — has become a symbol for international efforts to preserve endangered birds and their environments.

The Sibes, as the big birds are known among enthusiasts, have been particularly hard hit by rapid development, deforestation, uncontrolled hunting and the lack of wildlife preservation efforts in many of the developing nations they visit on their treacherous twice-yearly migrations.

A few years ago, several Siberian crane carcasses were rumored to have been discovered in the meat bazaar in Kabul, the capital of Af-



ghanistan. In Pakistan, migrating flocks of Siberian cranes and other large birds have reportedly been downed by hunters hurling rocks tied to twine.

Ornithologists say they think the Siberian cranes that migrate west to India and Iran are near extinction. None of the cranes have so far reached India this year, and only one small flock of six Sibes has been spotted in Iran. Another branch of the Siberian crane family, the shrinking eastern flock of about 2,500, winters in China. No other flocks are known to exist in the wild.

For two years, scientists from the United States, Russia, India and Japan have collaborated in an elaborate scheme to try to replenish the dying western flock.

First, eggs were taken from the nests of Siberian cranes raised at the International Crane Foundation's preserve in Wisconsin and flown in insulated plastic boxes warmed with hot water bottles to Moscow, where they were hatched in incubators. Scientists hatched cool air on the eggs each time they were turned to

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Seoul Vows to Keep The Dialogue Open

By David E. Sanger

New York Times Service

TOKYO — Measuring the rhetoric from North Korea as increasingly ominous, South Korea's president, Kim Young Sam, convened the country's national security council Tuesday and then issued conciliatory messages, saying that "dialogue will be maintained as long as possible" over the inspection of the North's nuclear sites.

Mr. Kim's meeting came just before South Korea's foreign minister, Han Sang Joo, hurriedly headed to Washington in an effort to come up with a new strategy to persuade the North to relax on inspections before the International Atomic Energy Agency's board of governors meets in Vienna in two weeks, on Feb. 21. Unless North Korea has permitted a thorough inspection by that time, the agency is expected to refer the issue to the United Nations Security Council for the imposition of sanctions.

Mr. Han, in a telephone interview Tuesday, said he had advanced the previously scheduled trip to Washington by a week because "there needs to be a calming down on both sides."

The meeting and Mr. Han's trip underscored a growing anxiety in South Korea that sanctions against the North are almost inevitable.

Now, the cautions are growing louder than ever. South Korean and Japanese officials say they are particularly concerned that several announcements from Washington in recent weeks, including the imminent deployment of Patriot anti-missile units to South Korea, have created an atmosphere in which the North Korean leaders feel they cannot back down and allow inspectors into the nuclear sites in Yongbyon, 100 kilometers (60 miles) north of Pyongyang, without losing face.

"We can always go the Security Council route," one South Korean official said recently, "but it will be difficult to turn back from it once we start. So we have to explore every avenue first."

China has also expressed displeasure with the Clinton administration's recent handling of the impasse, according to officials in Japan and Korea.

The United States, meanwhile, is moving fairly rapidly to insure that it is prepared, in case the North Korean government of Kim Il Sung tries to carry through on its vague threats of military action in response to economic sanctions.

A small team of supervisors from the Central Intelligence Agency was recently dispatched to Seoul to head up the agency's station there and to step up monitoring of North Korean troop movements.

At the same time, American officials are declaring that unless the North has agreed to inspections by the time of the atomic energy agency meeting, they will move ahead with plans for a small-scale version of "Team Spirit," the annual joint military exercise between the United States and South Korea.

The exercise, which the North has frequently denounced as a "nuclear war preparation" and a "grave provocation," would involve only about 40,000 troops, making it a third of the size of the exercise held last year, according to officials familiar with the plan.

North Korea asserted Tuesday that the United States was also strengthening its forces in Japan in preparation for a possible confrontation.

"The United States employs smiling diplomacy at the negotiating table," the North said in a dispatch, "as if it were interested in peace, and tries hard to isolate and stifle its dialogue partner behind the scene. This is really the height of duplicity and impudence."



A customer checking an imported brand vodka Tuesday at a Moscow street stand after domestic vodka prices headed skyward.

Russian Vodka Industry Staggered by New Tax

Los Angeles Times Service

MOSCOW — Squeezed by high taxes and cheap imports, Russia's biggest vodka distillery has shut down for two weeks and sent 900 workers on unpaid vacation, adding to the country's recession and choking one of its main sources of revenue.

Officials at the Kristall distillery here said they hoped the temporary closure on Monday would persuade the government to cancel a liquor tax increase. They said the new tax was counterproductive, pricing Russian vodka out of its native market. One of Kristall's

popular brands, Stolichnaya, sells for 3,500 rubles (\$2.20) for a half-liter bottle, up from 2,800 rubles before Jan. 1.

But in Moscow, which consumes 1 million bottles of vodka daily, Stolichnaya is hard to find.

The liquor sections of kiosks are dominated by Finnish, German, Czech, Polish, Ukrainian and Belarusian vodka, which have become cheaper than local brands despite Russian import duties of 150 percent. Some of the imported vodka is smuggled in to avoid the tax.

Reportedly invented by Russian monks in the 13th century, vodka is Russia's leading source of drunkenness and a symbol of its production under state control since czarist times. Vodka is also the source of about 10 percent of government income.

Until Dec. 27, the state took 85 percent of the vodka industry's profits in taxes, leaving the rest to distillers to maintain old equipment. On that day the tax rose to 90 percent, dropping the distillers' cut by a third and creating an industrywide crisis.

WORLD BRIEFS

French Fishermen's Chiefs Urge End To Strike After Import Tightening

PARIS (Reuters) — Leaders of French fishermen called for an end to a 10-day strike on Tuesday after the government tightened border controls on fish imports despite a diplomatic clash with Norway.

Leaders of the Brittany Survival Committee, which organized violent protests against cheap imports last week, said they were satisfied with their talks with Agriculture and Fisheries Minister Jean Pouchou. "We will ask fishermen to return to work," the committee's leader said.

In the latest protest, fishermen occupied two expressway tollgates in western France, emptying two trucks carrying imports from Norway and Denmark and handing the fish to motorists, the police said.

Anxious to end the strike, the Agriculture and Fisheries Ministry announced tougher sanitary and customs controls. A ministry spokeswoman said new restrictions would be imposed at ports, including Le Havre, Marseille, Nice and Boulogne-sur-Mer, and at Orly airport near Paris. Norway protested that the French measures amounted to a ban on fish from outside the European Union.

'Some Progress' in Mideast Talks

CAIRO (Reuters) — Israeli and Palestinian negotiators said Tuesday that they were making slow progress and that it was too early to say if agreement was imminent on details of Palestinian self-rule and Israeli withdrawal from the occupied Gaza Strip and Jericho.

"I would say this morning showed some progress," said a Palestinian negotiator, Nabil Shaath. "One is hesitant to draw conclusions because these things take time." Environment Minister Yossi Segin of Israel said, "The beginnings are always very promising but sometimes there are difficulties translating the good atmosphere into practical results. It's too early."

Charges Dropped in U.S. Scandal

NORFOLK, Virginia (AP) — A military judge dismissed charges on Tuesday against three U.S. Navy aviators in the Tailhook scandal, rejecting the testimony of the navy's senior admiral and accusing him of trying to manipulate the investigation.

The decision by Captain William T. Vest Jr. means the navy will have to start from the beginning if it intends to pursue cases stemming from the 1991 Tailhook aviators' convention against Commander Thomas R. Miller, Commander Gregory Tritt and Lieutenant David Semple.

Captain Vest ruled that the chief of Naval Operations, Admiral Frank B. Kelso 2d, used "unlawful command influence" to "manipulate the initial investigative process and the subsequent process in a manner designed to shield his personal involvement in Tailhook 91."

Egypt Militants Issue 'Final Warning'

CAIRO (Combined Dispatches) — Islamic militants in a "final warning" have again called on all foreigners to leave Egypt immediately. "This is our final warning," said the militant Islamic Group, "and those who read it should take it seriously. Those who do not will suffer the consequences."

The warnings to foreigners were faxed to international news agencies in Cairo. They are the closest the Islamic militants have come to saying they will kill foreigners. There have been five warnings since last March calling for foreigners to leave the country. And although most embassies advise their nationals to be cautious, none have suggested that they leave Egypt.

TRAVEL UPDATE

Aeroflot Flight Too Eventful, Two Say

LONDON (Reuters) — The British government said Tuesday that it had asked Russia's aviation authorities to look into complaints by two British passengers of lax safety procedures on an Aeroflot flight from London to Moscow last month.

The Britons, Andrew Cairns and Francesca Baldi, said passengers were allowed to smoke during takeoff, there was no pre-flight safety briefing, no seatbelt check, the "fasten seatbelt" and "no smoking" signs were never switched on and the cabin carpet was ripped and seats broken.

Aeroflot Flight SU 242 on Jan. 14 was also forced to make an emergency landing in Berlin after a cockpit window blew out, they said, sending the jet into a brief nose dive. They said that after spending the night at a Berlin hotel, they decided not to continue their flight.

A top-level purge in Nigeria's customs service has been started by the military government, Businessmen say the service is riddled with corruption. The computerized general and all-duty deposits and assistants have been ordered out of their offices on indefinite leave. (Reuters)

U.S. passengers traveling to Mexico on package tours may no longer face two-hour delays at the border. The Mexican Tourism Secretary has streamlined the entry process for charter buses. It said the waiting period under normal conditions should be about 15 minutes.

The U.S. National Park Service is charging \$10 for its Golden Age pass, which was previously free. The lifetime pass, available to American citizens over 62, admits the holder, and anyone else in the car, free to any park where there is an entrance charge.

Two exhibitions of art from the kingdom of Benin in southern Nigeria will be opening in the United States soon: one Feb. 13-April 3 at the Museum of Fine Arts in Houston, and the other, starting May 3, in Cleveland, Baltimore and Seattle. (NYT)

Grand Farewell in Grandest Basilica for Ivory Coast's 'Father'

By Kenneth B. Noble

New York Times Service

YAMOUSSOUKRO, Ivory Coast — Two months after his death, President Félix Houphouët-Boigny's funeral attracted representatives of more than 140 countries and international organizations, many Ivorians were privately bewildered and angered because several countries that were considered close allies failed to send what they considered sufficiently high-ranking representatives.

Ivorians were especially disappointed with the United States, whose 15-man delegation seemed to many a telling illustration of the Clinton administration's inattention, if not outright indifference, toward Africa. The U.S. delegation was led by Energy Secretary Hazel R. O'Leary and George Moose, the assistant secretary of state for African affairs.

U.S. officials acknowledged that Mrs. O'Leary, who holds cabinet rank, has little, if any experience in dealing with current African issues. The best that a press release distributed to reporters could muster about Mrs. O'Leary, who is black, is that "like President Houphouët-Boigny, both O'Leary's parents were physicians."

Earlier, Danielle Boni Clavier, the minister of communications, said that she was disappointed with the size and composition of the U.S. delegation. "If we had been sent a vice president we would have been happier," she said.

By contrast, France, the Ivory Coast's colonial ruler, sent a formidable delegation, including President François Mitterrand and Prime Minister Edouard Balladur, former President Valéry Giscard d'Estaing, six former prime ministers, and more than 70 other dignitaries. Mr. Houphouët-Boigny himself had outlasted close personal ties with several generations of French leaders, culminating with several ministerial posts under President Charles de Gaulle.

Mr. Houphouët-Boigny's death is not only the end of a political era here, but perhaps also the end of the peculiar French-African relationship that came to symbolize many Ivorians were stunned that just a month after the death of their leader in December, France supported the 50 percent devaluation of the CFA franc, the French-backed currency that is used in 14 Francophone countries, and Equatorial Guinea. Mr. Houphouët-Boigny had vigorously opposed any readjustment of the CFA franc, and devaluation has been widely seen as a betrayal by France and a worrying sign of things to come.

Still, for the vast throngs outside the basilica, it was, as many of them said, among the most deeply spiritual events in their lives. Tens of thousands had slept in nearby bus stops, soccer fields, and school-

yards overnight to be sure of good vantage points. They were in a uniformly somber mood, some singing or praying quietly to themselves, others waving small flags or handkerchiefs with the late president's portrait.

There was also a faint carnival mood about the occasion. Hawkers sold hastily printed black-bordered photographs and posters of the president. Beggers sat on sidewalks. Coffee trucks pulled up, and crowds gathered to pass around a single cup and drink.

The policemen and troops deployed in an enormous security operation were in a somber and forgiving mood, and no serious incidents of any kind were reported.

Though Mr. Houphouët-Boigny often described himself as a devout Catholic, he was tolerant of traditional African religious beliefs, known as animism, which range from a faith in spirits to forms of ancestor worship. In a nation of about 14 million people, Catholics are only about 15 percent of the population, while 40 percent are Muslim, 3 percent Protestant, and the rest animist. But most Catholics here practice some form of animism.

Mr. Houphouët-Boigny's decision to build the basilica, especially with the country in deep recession, was at the time widely derided as a scandalous extravagance.

French Barred U.S. Test for AIDS, Reportedly to Work on Own Version

By Barry James

International Herald Tribune

PARIS — Officials blocked the sale of an American test for AIDS to give a French manufacturer time to catch up on development of a similar product, according to documents published Tuesday.

Several hundred people who received transfusions during the nearly seven months that the U.S. test was available, but kept off the French market, were infected by the virus that causes AIDS.

According to documents published by the daily Liberation, François Gros, scientific adviser to then-Prime Minister Laurent Fabius, warned on July 3, 1985, of the

danger of the U.S. product "flooding the French market."

Almost six months earlier, Mr. Gros had recognized in another letter to Mr. Fabius that AIDS "can also infect anyone suffering an accident or an operation who receives a transfusion."

Liberation said the documents came from the prime minister's department and formed part of a judicial inquiry into France's spreading blood scandal, for which four former senior health officials have already been convicted.

During the trial of those officials in 1992, Mr. Gros affirmed that he had not been informed before June 1985 of the hazard to hemophiliacs of receiving potentially infected blood products.

About 1,250 hemophiliacs contracted AIDS, many of them because the French authorities refused to take a clotting agent out of circulation even when the danger of its contamination by the human immunodeficiency virus had been well documented in mid-1985.

As a result, Michel Garretta, former head of the National Transfusion Service, received a four-year prison sentence, and his former di-

rector of research, Jean-Pierre Alain, two years in jail.

Although experts warned that Liberation had published only a few documents from a complex legal dossier, the new evidence appears to indicate that senior government officials were aware of the danger at an earlier date and in greater detail than has been acknowledged up to now.

Liberation said it also indicated that authorities put commercial protection of a French-made product ahead of the needs of patients.

A spokesman for Mr. Fabius declined to comment on the allegations, and Mr. Gros could not be reached.

According to the documents, it was not until July 23, 1985, that Abbott Laboratories, an American firm, received permission to market its AIDS test, which had been authorized for use in the United States as early as March 2.

By the time the test was authorized for sale in France, a French product developed by the Diagnostics Pasteur company had been developed, and was then used almost exclusively to screen donated blood for HIV antibodies.

Dreyfus Affair Is Back in France

Army Historian Is Dismissed for Doubting Innocence

By Alan Riding

New York Times Service

PARIS — On the centenary of the arrest of Captain Alfred Dreyfus on charges of treason, the Dreyfus Affair resurfaced here when France's defense minister dismissed the head of the army's history section for publishing a study that cast doubt on the Jewish officer's innocence.

Government officials said the minister, François Léotard, was furious when he read the three-page study, which described the deep divisions in French society created by the Dreyfus Affair but concluded merely that "Dreyfus's innocence is the thesis now generally accepted by historians."

For the French state, Dreyfus's innocence was proven by an appeals court that ordered his reinstatement into the French Army in 1906. The officer, who had been accused of spying for Germany, served in World War I and was promoted to lieutenant colonel.

Yet the publication of the study in the army magazine, *Actualité*, and Mr. Léotard's rapid dismissal of Colonel Paul Guéjae as head of the army's history section, illustrated how the wounds opened by the Dreyfus Affair at the turn of the century have still not fully healed.

Dreyfus was arrested in October 1894 after a French spy in the German Embassy in Paris found a document that supposedly carried his handwriting. The case set off a wave of anti-Semitism and, stripped of his rank, he was deported to Devil's Island, off the coast of French Guiana. In a new

trial in 1899, he was sentenced to a further 10 years' imprisonment.

By then, though, demands for his rehabilitation were growing, spearheaded, among others, by the author Emile Zola, whose famous newspaper article "J'accuse" charged that the army general staff had concocted the case against Dreyfus. Finally, in July 1906, a civilian court overturned the verdict.

For the powerful "anti-Dreyfusards," who included rightists, monarchists, prominent Catholics and anti-Semites, this ruling was a major political setback, but they nonetheless worked to keep alive doubts as to Dreyfus's innocence. The officer died in 1935, but to this day French military justice has not reversed its 1899 verdict.

In the study published last week in *Actualité*, the "Dreyfusards" are described as socialists, Freemasons, republicans and a Rights of Man League who were intent on breaking "the military caste," while the right — the "anti-Dreyfusards" — saw the affair as an attempt to destabilize the army.

The study glosses over the wrongful conviction and the army's persistent efforts to cover up its responsibility, emphasizing instead "the dismantling of French military intelligence and a reduction of funds for the armed forces at a time when Germany was rearming."

A French historian, Jean-Denis Bédin, the author of a biography of Dreyfus, said the study was a caricature. "Unfortunately, it confirms the persistence of the old anti-Dreyfusard mentality, conserved and transmitted for over a century," he said in an interview with Liberation.

ULSTER: A Set of Deadly Codes

Continued from Page 1

both sets of paramilitaries that they don't knock off their top members. It's a very comfortable situation and they don't want to upset the status quo."

Undoing rules of political violence is a central, as yet unrealized challenge for negotiators over Northern Ireland's future. The peace process was reborn in December with a joint declaration of principles by Britain and Ireland and is presently mired in hopeful talk among all parties about a democratic peace to end a war that has claimed about 3,400 lives since 1969.

But addressing the actual conduct of political violence here is "extremely difficult and that's something nobody has addressed," Mr. Maxwell said. The accumulation of carnage has fostered a culture of political murder which serves as "a method of control, of suppressing protest and questioning. The entire community has been censored."

The human-rights group Amnesty International published a 48-page chronicle and analysis of Northern Ireland's street violence on Tuesday, describing in detail political killings by all sides from 1982 to the autumn of 1993.

These details were included in Amnesty's catalog:

• From 1985 to September 1993, IRA soldiers murdered 30 people — fruit vendors, wood sellers, catering workers, building supply contractors — solely because they performed outside contract work for the roughly 18,000 British security forces stationed in Northern Ireland.

• Since 1991, Protestant and Catholic armed groups have carried out well over 200 vigilante "knockings" of civilians for alleged violations of such community standards as drug dealing, car robbery and refusing to permit the theft of vehicles demanded by paramilitary squads to carry out armed operations against their enemies.

• In the face of persistent evidence that British security forces have sometimes chosen to deliberately kill terrorist suspects rather than arrest them, Britain's government "evades responsibility by hiding behind an array of legal procedures and secret inquiries which serve to cloud the issues," Amnesty said.

In a sense, the report catalogs informal codes of political violence that would have to be superseded by credible rule of law if peace were ever to take hold in Ulster.

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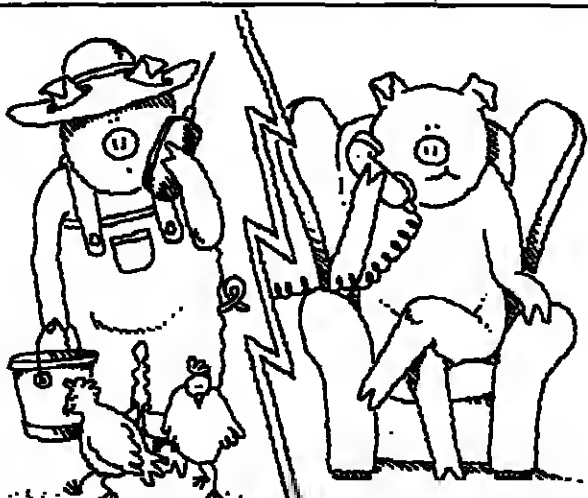
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OVERHEARD



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THE AMERICAS / FIRST 100 HOURS

Perry Passes Some Tough Tests, Only Slightly Dazed

By Eric Schmitt
New York Times Service

WASHINGTON — In his first 100 hours as defense secretary, William J. Perry weaved his way through a field of national security land mines, escaping slightly frazzled but unbloodied.

Sworn in Thursday to replace Les Aspin, Mr. Perry joined administration officials at the White House the next day to tighten economic sanctions on Haiti's military government. Then he boarded an air force jet for Munich and a conference on European security issues.

Some legislators and even administration officials have raised doubts about whether Mr. Perry, who made his name as a technocrat, not a diplomat, can handle

foreign-policy matters. But in Munich he sounded like a statesman in urging European support for Russia's economic and political reforms, and in beckoning nations outside of the North Atlantic Treaty Organization to join the Partnership for Peace program that seeks to bring nonmembers into closer relations with the alliance.

On Sunday, with the carnage from Saturday's attack on a Sarajevo marketplace dominating the news, Mr. Perry deplored the attack and urged a common approach to ending the strife. "He was precise and to the point," said Volker Röhre, Germany's defense minister.

On the flight home Sunday, an engine on his four-engine plane coughed out, forcing the jet to land at Mildenhall Air Base, 70 miles (110 kilometers) north of London.

Mr. Perry took the detour in stride. He mingled with the troops at the officers' club until a second plane, full of legislators who also attended the Munich conference, swung by to pick up the stranded secretary and his entourage.

From the Dressed-for-Success Department: Mr. Perry said last weekend that one of his first secretarial acts was to buy a suit — off the rack — for his formal swearing-in ceremony later this month.

Mr. Perry was referring to those critics who said Mr. Aspin did not help his shaky image by wearing rumpled, light tan, ill-fitting suits.

When asked what color he picked, Mr. Perry said: "Dark blue, you bet. I learned my lesson well."

Mr. Perry, frequently identified as a former engineering professor with a Ph.D. in mathematics, has a reputation for bookishness he is eager to shed.

But he did not advance his own cause last weekend when someone interrupted his talk about peacekeeping, Ukrainian nuclear weapons and the Bosnian crisis to ask if he believed Fermat's last theorem had really been proved.

Suddenly, Mr. Perry's eyes lit up. Fermat's last theorem — it says that $X^n + Y^n = Z^n$ has no solutions for $n > 2$ — is one of the most enduring and difficult problems in mathematics.

Fermat, a 17th-century French mathematician, wrote in the margin of one of his

notebooks that he had proved it but that there was no room in the margin to write it out. Then he died, and mathematicians have been struggling with it ever since. A Princeton mathematics professor announced last year that he had discovered a proof.

Mr. Perry confided that off and on during a year of graduate school at Stanford he had tried to solve the 350-year-old problem — unsuccessfully.

But that does not make him a scholarly type, he maintained. "Someone wrote that I was bookish," said Mr. Perry, who quoted the poets T. S. Eliot and W. H. Auden in his speech to the conference on European security. "I haven't had a chance to read a book in six months."

Clinton Choice Says He Supports Israel

The Associated Press

WASHINGTON — Strobe Talbott, President Bill Clinton's choice for the No. 2 post at the State Department, insisted Tuesday in Senate hearings that he was a staunch supporter of Israel in spite of writings critical of the Jewish state.

"I have always believed that the U.S.-Israeli relation is unshakable," Mr. Talbott said at a Senate Foreign Relations Committee confirmation hearing.

Mr. Talbott was questioned by Democrats and Republicans about his writings as a Time magazine reporter before he joined the administration last year. Questions focused particularly on a 1981 article in which he suggested that American Jews had political influence far beyond their numbers and that Israel had become an "outgroup liability."

"I certainly don't feel the way I did 13 years ago on this," Mr. Talbott said in the issue of Israel's strategic importance. "I simply changed my opinion."

Several Jewish groups, including the Jewish Institute for National Security Affairs and the National Jewish Coalition, have called on Mr. Clinton to withdraw Mr. Talbott's nomination to be deputy secretary of state because of an alleged anti-Israel bias.

Two Republican senators, Connie Mack of Florida and Alfonse D'Amato of New York, spoke against Mr. Talbott because of his "extreme views." However, Israel's deputy foreign minister, Yossi Beilin, defended Mr. Talbott as "a very good man."

Mr. Talbott, a close friend and former roommate of Mr. Clinton's at Oxford, is currently the State Department's ambassador-at-large to the republics of the former Soviet Union. He easily won confirmation to that post a year ago.

In his new post, he would be responsible for the management of the State Department as well as being involved in key policy decisions.

Richard Bissell Dies, Planned Bay of Pigs

New York Times Service

WASHINGTON — Richard Bissell Jr., 84, the senior government official who took responsibility for the Central Intelligence Agency's failed attempt to topple the Castro government at the Bay of Pigs in Cuba in April 1961, died Monday in Farmington, Conn. His assistant said he had been having heart problems.

While Mr. Bissell's role as a principal architect of what became a disaster for the newly installed Kennedy administration is widely remembered, he had already made great, largely unsung contributions in other fields of government service during and after World War II. As a special assistant and later deputy director of plans for Allen Dulles, the CIA chief, Mr. Bissell guided the agency's clandestine program for building the high-flying U-2 reconnaissance aircraft, as well as its supersecret spy satellite, the SR-71, and the first orbiting spy satellite, called Corona.

He became known within the agency and in aviation circles as a pioneer of aerial reconnaissance. Recalling that Mr. Bissell "helped design and develop the specifications for the U-2," Richard Helms, a former director of central intelligence, said Monday that he would "be remembered in the intelligence community as one of the fathers of high-altitude photographic reconnaissance which, as it developed, did much to improve intelligence during the Cold War."

In his capacity as head of clandestine operations, Mr. Bissell also was responsible for the CIA's creation — at President John F. Kennedy's request after the Bay of Pigs — of a top secret assassination project, code-named ZR/Rifle, whose target was Fidel Castro, prime minister of Cuba at the time.

Tiana Lennitz, 96, a German soprano whose performances of Wagner and Mozart from the 1930s to the 1950s brought her fame, died in a Berlin hospital Saturday.

Witold Lutoslawski, 81, Leading Polish Composer

The Associated Press

WARSAW — Witold Lutoslawski, 81, the dean of Polish composers, died Monday in Warsaw, PAP news agency reported.

Mr. Lutoslawski was a leading figure in contemporary music after World War II, a period in which Poland was virtually the only country in Eastern Europe producing music related to the Western avant-garde. Many of his compositions were openly influenced by the works of Bela Bartok.

His Symphony No. 3 brought him the Grammy Award for best contemporary composition in 1983. It also won the first University of Louisville Grawemeyer

Award for Music. Several other compositions received Grammy nominations. In January, Mr. Lutoslawski received Britain's Classical Music Award for his Symphony No. 4.

Born in Warsaw in 1913, he first studied mathematics before pursuing music at the Warsaw Conservatory. Since 1964, he had frequently appeared worldwide as conductor of his own works.

Krzysztof Penderecki, another leading Polish composer, said that "the man who created the great part of Polish 20th century music has gone."

"He taught us Polish music and introduced it to Europe."

JAPAN: A Tepid U.S. Response

Continued from Page 1

negotiators would be able to come up with some concrete agreements. But with that looking increasingly unlikely, American officials are now talking more about how they should deal with what could be a showdown, and openly confrontational, summit.

Clinton administration officials say they believe that they are in a win-win situation when it comes to the meeting: either Mr. Hosokawa will make some last-minute concessions and Mr. Clinton will be able to hold up the results as a victory, or the president will take a hard and public line with the Japanese, which officials believe will play well with the American public.

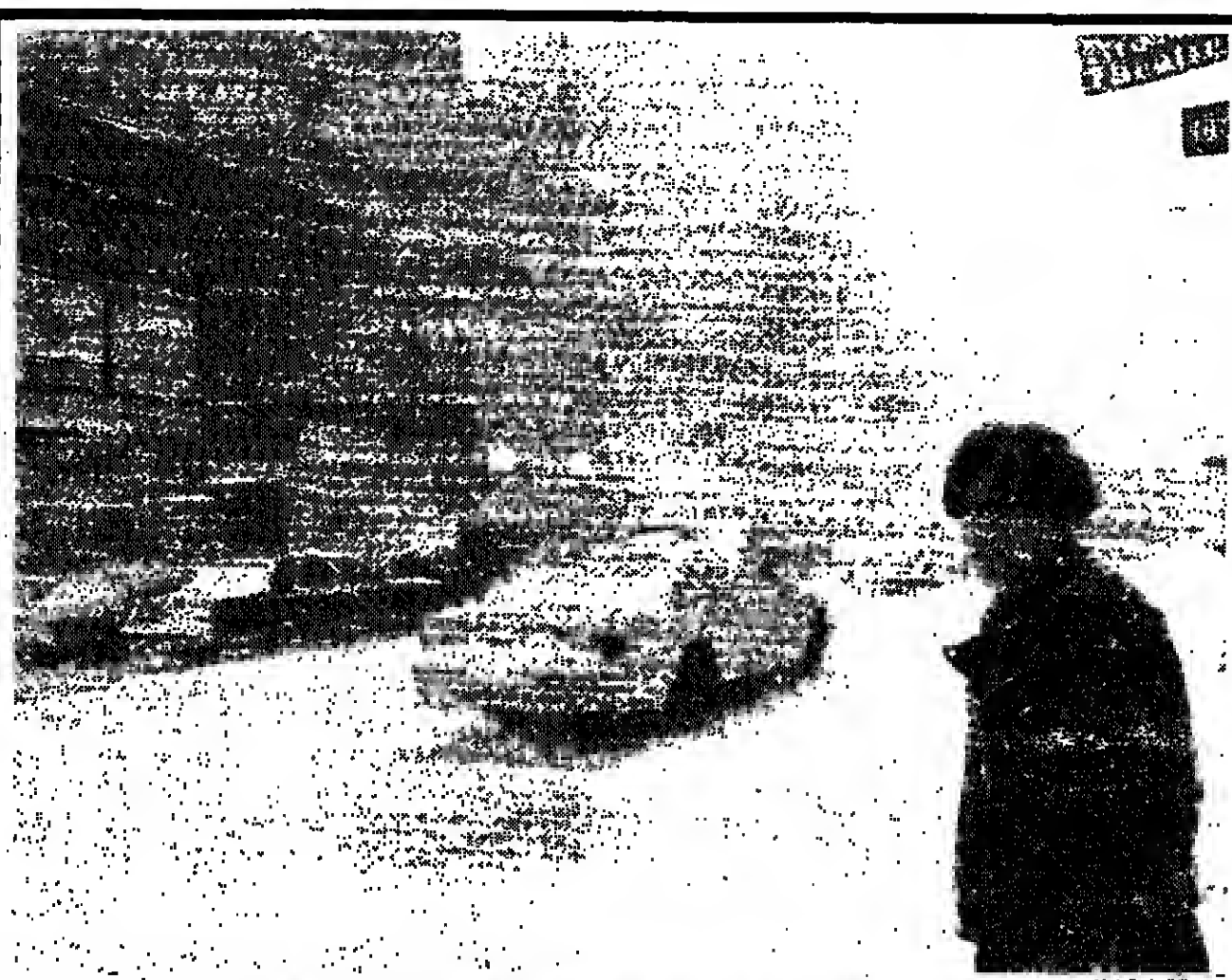
On Capitol Hill, there is a strong move afoot for taking a tough stand with Mr. Hosokawa, including breaking off these negotiations altogether and simply using unilateral American trade sanctions to try to break open Japan's closed markets.

Mr. Hosokawa's plan involves the largest such stimulus program ever proposed in Japan. It includes a one-time income-tax rebate totaling nearly \$55 billion.

The plan also includes \$21 billion for government purchases of land for public works programs, which would have the effect of reinvigorating the real estate market, where prices have tumbled more than 50 percent over the last four years.

Despite the agreement, the political damage has been done. Polls showed Tuesday that Mr. Hosokawa's approval ratings have plummeted more than 20 percentage points, to around 50 percent, since he set off a storm last week with his proposal for the sales-tax increase.

Economists have said the new plan should make the difference between Japan's economy shrinking again this year or posting modest growth as part of a longer-term recovery. Nevertheless, the consensus seems to be that growth will remain at about 1 percent or less.



ANOTHER NORTHEAST BLIZZARD — A New Yorker trying to find a cab in Times Square during a snowstorm Tuesday. Flights into Kennedy International and Newark International airports were halted, and delays were reported at La Guardia Airport.

AMERICAN TOPICS

L.A. Public Garages Hit Hard by Quake

Of all modern buildings damaged in the Los Angeles earthquake on Jan. 17, public garages were hardest hit, according to a preliminary report by the University of California-Berkeley's Earthquake Engineering Research Center. New parking structures were more damaged than older ones built at a time of weaker building codes and less engineering knowledge.

Typically, public garages feature long spans and open architecture, both to save money and park the largest number of cars. Interior partitions and walls, which would dissipate part of a

quake's destructive energy, are kept to a minimum. Exterior walls also have large openings, to help light and ventilate the building, thus providing fewer structural elements to absorb the shock.

The worst damage was to garages assembled from precast concrete sections. More expensive, but more quake-resistant, is pouring the concrete into forms to harden as a single unit, or building with steel, which is the most quake-resistant material of all, the Los Angeles Times reports.

Short Takes

Sugar, it is widely believed, is bad for children because it not only damages their teeth, but also can send them spinning into a frenzy. Yet study after study has found that sugar has no effect on behavior. Scientists say children may indeed get overexcited when they eat sugar — excited by ex-

pectations of a sweet treat. That, The New York Times reports, is why researchers design studies to make sure the children and their parents do not know when they are eating sugar.

Most new cars are equipped with air bags. Now Breed Technologies of Lakeland, Florida, has begun selling an "after market" driver's side air bag — actually a replacement steering wheel that contains both air bag and sensors to detect a crash — for people who would like air bags but are not ready to trade in their cars. The cost is \$700 to \$900.

Gen of the Day, from the Ann Landers advice column: If at first you do succeed, try something harder.

Of Patriotic Paintings Hanging in the Mind

Washington crossing the Delaware, the Pilgrims' first Thanks-

giving and William Penn's treaty with the Indians are featured in "Picturing History: American Painting 1770-1930," currently showing at Washington's Corcoran Gallery.

Paul Richard of The Washington Post is moved to reflect, "Its canvases are chestnuts, their compositions are painful." Indeed, "most will make you cringe." For "the boring good-looking people in these paintings—the humble, pious Pilgrims, the Founders in their powdered wigs, those brawny pioneers—strike the sort of poses one sees in silent movies." In a word, "this exhibit drips with boredom."

And yet: "There is something that prevents us from laughing at these pictures.... For most of us have in some corner of our brains a patriotic ball of fame, a gallery of icons, and much of it is installed by images like these."

Arthur Higbee

A Health Plan Study Sees Deficit Swelling

'We'll Fix That,' Clinton Says

The Associated Press

WASHINGTON — President Bill Clinton's health plan would drive the federal deficit up by \$74 billion over the next six years, not cut it by \$58 billion as the White House has forecast, the Congressional Budget Office said Tuesday.

The budget office said Mr. Clinton's program would require more subsidies for employers than the White House had initially projected. It also predicted that more low-wage workers would qualify for the promised subsidies.

In another setback for the White House, the budget office said Mr. Clinton's mandatory premiums for employers should be included in the federal budget. Mr. Clinton wanted the premiums treated as private transactions, off the budget.

Mr. Clinton said the new estimates would not deter him. "We'll fix that," he said in Louisiana after making a speech. "That's not a problem. That's a Washington policy wonk deal. No serious person out here in the real world will be too troubled by that."

The director of the budget office, Robert D. Reischauer, in testimony before the House Ways and Means Committee, said Mr. Clinton's proposal would bolster national spending on health in its early years. But, he said, the plan would "reduce spending for health in the

longer run" and could reduce the deficit after 2004.

He estimated the plan would reduce the deficit by \$10 billion in fiscal 1995, but then increase it from 1996 through 2000 by more than \$80 billion.

The office estimated that employers' subsidies would cost \$58 billion in the year 2000 alone, or \$25 billion more than the administration's figure of \$33 billion.

Mr. Clinton's program, which seeks to guarantee private coverage for all Americans no later than January 1998, should be included in the federal budget because "it establishes both a federal entitlement to health benefits and a system of mandatory payments to finance those benefits," the budget office said.

It said the regional alliances where most Americans would get their coverage "would operate primarily as agents of the federal government."

Accordingly, the report said, the financial transaction of the health alliances should be included in the federal government's accounts and that the premium payments should be shown as governmental receipts rather than as offsets to spending.

But it said the alliance operations should, like Social Security, be listed separately from other federal operations.

Clinton Tries to Deflect Insurers' 'Propaganda'

By Ruth Marcus
Washington Post Service

SHREVEPORT, Louisiana — President Bill Clinton assailed what he called misleading "propaganda" about his health care plan from the insurance industry on Tuesday and said "enlightened business leaders" understood the need for coverage for all Americans.

Mr. Clinton told workers at a General Motors plant here that insurers now had too much power to decide who gets health insurance and who does not. "We ought to stop it," he said.

Mr. Clinton also criticized an insurance industry advertising campaign that portrays the Clinton program as a government takeover of the health-care system that would deny individuals the freedom to choose their doctors.

"I get tickled," he said, "when I read these ads by these folks that are so desperate to keep the system we have now and they say, Oh, the president wants to have the govern-

ment take over the health-care system."

"That's not true," he said. "We're moving the insurance companies out of the driver's seat and letting the people and the businesses have more influence."

Mr. Clinton's appearance in Shreveport was part of an effort to rebut arguments against his plan and deflate the growing appeal of a rival plan proposed by two fellow Democrats, Representative Jim Cooper of Tennessee and Senator John B. Breaux of Louisiana.

Mr. Clinton referred obliquely to that plan, which unlike his own would not mandate coverage for all Americans but would provide "universal access" to health benefits by trying to make insurance more affordable.

"Don't fall for all this rhetoric about universal access," Mr. Clinton said, gesturing to a gleaming, new pickup truck. He said: "We have universal access now if you've got \$10,000 or \$15,000. There's universal access to this truck, but only people with the money can pay it."

Away From Politics

● Intense downpours in Southern California from the most powerful storm of the winter lashed the fire-dendred hillsides, unleashing destructive mudslides that inundated beachfront homes in Malibu. Commuter traffic, already crippled by earthquake detours, slowed to a crawl in many areas as low-lying intersections began to flood and vehicles started sliding on rain-slick streets.

● Two members of the U.S. Army's precision parachute team, the Golden Knights, collided during a practice jump at Yuma, Arizona. One died and the other lost both legs. Sergeant Jose Aguilera of San Antonio suffered a fatal heart attack after landing in a tree. Sergeant Dana Bowman, of North Ridgeville, Ohio, landed in a parking lot, suffering injuries that forced amputation of both legs below the knee.

● An 8-month-old girl was killed by a bowling ball dropped from an overpass in Jersey City, New Jersey. The ball slammed through the window of a car and struck the girl in the face. She had been riding in the back seat of the car with her 3-year-old brother.

● Testimony on whether Michael Jackson sexually molested a young boy will be heard by a grand jury convening Wednesday in Los Angeles, according to a local television station. KNBC. It quoted sources as saying Marlon Brando's son, Mikko, a former Jackson bodyguard, would be the first witness.

LAT, AP, Reuters

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OPINION

Once the Bombing Starts, The Road Signs Grow Dim

By A. M. Rosenthal

NEW YORK — U.S. participation in air strikes against Bosnian Serb artillery and mortar positions would be Act I of American military involvement in the Bosnian civil war — just Act I.

What are the scripts for Act II and Act III? The new secretary of defense, William Perry, asked those questions publicly, but did not answer. But President Bill Clinton will have to answer if he sends planes into action.

Wisely, he has resisted pressure to get militarily involved and still wants to stay out of the war. But the latest murderous shelling of Sarajevo is

Maybe the Bosnian Serbs will fight on regardless. Or, as they have before, maybe the Bosnian Muslims will walk away from a partition agreement.

If bombing of Serbs and Croats does not bring agreement quickly, do we just go on bombing and bombing? According to the United Nations, the Muslims in the past took military action to provoke Serbian retaliation and keep the Western intervention alive. If that happens again, would Western stomachs stand bombing Muslim positions? Where are we going?

Suppose after enough bombing, partition terms are signed. Mr. Clinton says U.S. ground troops will be committed to protect an agreement signed by Bosnian Muslims, Serbs and Croats. But an agreement signed by Serbs by foreign bombs will guarantee guerrilla warfare. The United States will be deep in the final act it dreads — American troops on the ground, in a civil war, every side's target.

An agreement pounded into Serbs by foreign bombs will guarantee guerrilla warfare — and the United States will be deep in the final act it dreads.

pushing him hard. The Bosnian Serbs say Muslims did it to bring foreign intervention. The world does not believe it.

The president will not act alone. But with the participation of European allies he would go along — as some of his top people now urge.

Then, as they should remember, it becomes Mr. Clinton's war. Abroad, allies and enemies will not let him forget that. At home, Clinton's future will ride on the outcome of his war, fair enough since he will have brought the United States into it.

He pulled American troops out of Somalia, hesitated at the docks in Haiti and wrestles with North Korea. A setback in Bosnia, or confusion about his goals, will not be the best road to a second term, or respect in the first.

The Act I bombing of artillery and mortar positions will not knock the Bosnian Serbs out. Act II will follow: air war against Serbia, the patron of Serbs living in Bosnia. That means hitting Serbian bridges, supply roads and airfields, including those in Belgrade.

The United States will be bombing a nation that infuriates the West now. But the same Serbian nation fought Hitler when other Balkan nations fled his boots.

How will we then get out of this Balkan morass? The theory is that Serbia will cave in; given its staggering economy that is possible. Then the West will impose terms.

The Muslims stand to get about 5 percent more territory than has been offered them now by the Serbs and the Croats — and, incidentally, it may also be necessary to bomb the Croats.

Both the Serbs and the Muslims can stop Western air attacks before they start. But it is they who have inflicted the most pain, gained the most territory and have most to lose by American intervention.

They can help Mr. Clinton avoid war by unilateral military withdrawal from the Sarajevo area and then bargaining more about that 5 percent. There is time left, but very little, before Act I.

Correction: A statement in the *Rosenthal* column of Jan. 8 that Hungarians were naming places for dead fascists is incorrect. The *New York Times*.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.



'He Did the Right Things — And Look What Happened'

By Bob Herbert

NEW YORK — I first heard of Evans Jean some months ago when his teacher, a woman named Ellie Weiss, showed me his autobiography. Evans was a senior at an alternative high school in Brooklyn, the Bushwick Outreach Center, and he had the pecu-

untoward glance, the merest slight, can result in murder.

Evans wanted to be a nurse because, as he saw it, "There's too many people trying to take a life out here and I want to be on the other side."

The bullet that killed Evans arrived on a Sunday night. Evans was at his girlfriend's house when her ex-boyfriend showed up. As far as we know, there was no argument. There was no fight. But the ex-boyfriend drew his gun and ordered Evans, who was not armed, to lie on the floor. Evans complied. The authorities said the ex-boyfriend then leaned over and fired a bullet into Evans's head.

On Thursday, about 150 of his schoolmates were brought together in an assembly of grief that is now commonplace in inner-city schools. The students wept and they spoke out bitterly and in tones of despair. Evans had been exceptionally popular and was widely admired for his determination to avoid trouble, to work hard and to help others. "What's the use?" asked one student. "Evans did the right thing and look what happened to him."

Evans was the second Bushwick Outreach student to be slain in a month. When a teacher at the assembly asked how many of the students had friends who had been killed, nearly all of them raised their hands.

There was no consoling the stunned and grieving youngsters at Bushwick Outreach. The kids know the real deal. They know that they are unprotected, that all the tough talk, all the bogus promises of safety and security uttered so promiscuously by adults will not save them when the bullet comes.

Even as the students wept at Bushwick Outreach, other youngsters testified and wept at a congressional hearing in Washington, telling their representatives that they had seen murder and other horrors and that they were afraid the same would happen to them.

The children are crying out, but it's not clear that anyone can hear them.

Fourteen-year-old Alicia Brown of Washington told the hearing how she had witnessed the murder of a close friend. "I saw Hank lying on the ground. He wasn't dead yet, but he was lying there, twitching. It was a terrible thing, terrible to see someone you know, someone who used to make you laugh, lying there, dying right in front of you."

We talk but we don't do much. These are just ordinary kids with no political influence and no money — no real claim to the nation's concern.

On Thursday afternoon Ellie Weiss showed me a video that her class had made. Evans Jean was in it. Tall and angular, he looked into the camera and said fervently that the best thing that had happened to him in 1993 was making it through the summer alive.

He added: "To all my homeboys that didn't make it, I'll be seeing you."

The *New York Times*.

LETTERS TO THE EDITOR

Saving Half of Korea

Regarding "Korea: Long-Ago Agreement Narrows the Options Today" (Opinion, Jan. 22) by A. M. Rosenthal.

Mr. Rosenthal charges that after the Japanese defeat in 1945, the United States turned over half of the Korean Peninsula to Stalin. I disagree, as do many historians and intelligence experts. From 1945 to 1950 I worked in China, Manchuria, Korea and Japan for the United States and the United Nations. From this perspective, I saw quite a different geopolitical scenario unfolding. In 1945, America saved half of Korea from being swallowed up by Stalin.

The Soviet Union entered the Pacific war very late in the game, during the last dying days of the imperial Japanese war effort. Soviet troops quickly swept down from Siberia, into Manchuria (Manchukuo) and into Korea. American troops consolidating victory could not be ferried to Korea swiftly enough from Japan or Pacific bases to exert any real, on-the-ground influence on their World War II allies. All of North Korea was to Soviet hands almost overnight, and Russian officers were checking in at Seoul hotels, studying maps showing the area around Pusan, at Korea's southern tip.

In a shrewd if desperate gambit, the Truman administration persuaded Stalin to halt his southward drive and agree on the 38th Parallel as an interim demarcation line; Soviet troops would accept the surrender of Japanese troops north of that latitude and American troops would move in to repatriate Japanese south of the line.

Without that initial agreement, Sta-

lin's troops in 1945 would not have halted their drive south of Pusan.

RICHARD PATRICK WILSON, Mobile, Alabama.

Security, Then Peace

Regarding "One Word at a Time" (Opinion, Jan. 19).

The editorial on the Israeli-Syrian negotiations rightly refers to Israeli doubts about the wisdom of making any kind of peace with a cruel, dictatorial regime. President Bill Clinton tried to put a veneer of hope on the Jan. 16 remarks in Geneva by Hafez Assad, the Syrian dictator. Israeli authorities were too polite to object, since Mr. Clinton had invested so much political capital in this encounter.

Is there an alternative to the woeful concept of "land for peace" — one not based on intangibles and wishful thinking? There is, and it is called "land for security" — no peace treaty, but security arrangements which, if violated, would be immediate cause for war. This would entail return of the Golan Heights to stages over 10 years, but with demilitarization of the area between the Golan and the outskirts of Damascus; high-tech defensive measures to make any quick rearmament of the area impossible; and evacuation of all foreign forces from Lebanon.

Peace will come later, when there is a semblance of democratic government to Syria, responsive to its people's needs.

ART STONE, Herndon, Virginia.

The Problem With Gags

Regarding the report "A Wave of Gags on Free Speech Unsettles Canadians" (Feb. 1) by Charles Trueheart.

This article does not do justice to Canadians' respect for free speech. The author fails to describe the case of the neo-Nazi Ernst Zundel of Toronto who, for handing out pamphlets in which the Holocaust was called a hoax, was charged in 1991 under a federal law against "the willful spreading of false news." If that law were applied evenly, how many newspapers would still be in business?

At the provincial level, British Columbia passed a law in 1992 against any speech that "might tend to discriminate or lead to discrimination" against an individual on the basis of sex, race, religion, sexuality, etc. It was said that the law was aimed specifically at a conservative Vancouver journalist who often wrote against Asian immigration to the city.

In Ontario, a convenience store owner was charged in 1992 for stocking Playboy magazine, which he kept behind the counter with the cover hidden. Two women charged that the magazine "degraded and offended women." They held that even if it could not be seen or opened, its presence in the store made shopping there an oppressive experience and thus violated their civil rights. The two intended to speak for all women, although the women who had freely posed for the magazine had not thought it degrading or offensive.

A common, and frightening, characteristic of the first two laws is their ambiguity and the subjectiveness demanded to enforcing them; Essentially,

they are political tools. In the third case, it is obvious that censorship to protect one complainant's civil rights — defined as freedom from oppression based on sex, race and so on — can violate those of someone from the same social group.

CHRISTOPHER HOUSTON, Milan.

The Ulster Question

Regarding "Gerry Adams: Optimistically Into the Irish Dark" (Opinion, Feb. 2) by Edna O'Brien.

Edna O'Brien is wrong. The issue is not whether Northern Ireland should remain part of the United Kingdom. It is whether the status of the province should be decided by the will of its people (which is the declared position of the British and Irish governments) or by force (which is the position of the paramilitaries on both sides).

Would Ms. O'Brien care to consider how she would react if Britain admitted to its shores, and gave vast media publicity to, the head of an organization claiming to represent the Hispanics of California, "oppressed" by the English-speaking population "planted" there in the last century and a half, and pursuing the "reunification" of Mexico by murderous violence both to California and across the United States, despite the declared opposition of the elected Mexican government to any territorial revision except by the consent of the population affected?

ALAN SOMMERSTEIN, Nottingham, England.

PROVISIONAL AIRPORT AUTHORITY HONG KONG

SELECTION OF CONTRACTORS — BUILDING AND CIVIL ENGINEERING WORKS FOR THE CONSTRUCTION OF THE NEW AIRPORT AT CHEK LAP KOK

Over the past two years the Authority has drawn up a list of contractors interested in undertaking construction works for Hong Kong's new airport.

An enquiry document was sent to those who had previously expressed interest, to members of the Hong Kong Construction Association, and to overseas contractors (chiefly through Consulates based in Hong Kong and Trade Offices). The Authority has used the information gathered to generate a database categorising the various companies.

To date, companies accepted are categorised as follows:
CAT I Denotes Contracts of unlimited value.
CAT II Denotes Contracts up to the value of HK\$50 m.
CAT III Denotes Contracts up to the value of HK\$10 m.

REGISTER OF CONTRACTORS CIVIL ENGINEERING WORKS CATEGORY

Company	Civil Engineering Works	Piling	Structural Steelwork
Alfred McAlpine International Limited	III		
AMEC International Construction Ltd.	III		
Aoki Corporation			
Bachy Solatanche Group			
Balfour Beatty Limited			
Bohai Oil Offshore Platform Fabrication Company			
Boiselle International BV			
Builders Federal (Hong Kong) Ltd.			
Campenon Bernard SGE			
Compagnie d'Entreprises CFE			
Chiew Engineering Limited			
Chow Shing Foundation Limited			
Cheung Kee Fung Cheung Construction Co., Ltd.			
China Civil Engineering Construction Corporation			
China Fujian Corporation for International Techno-Economic Cooperation			
China Harbour Engineering Company			
China International Water & Electric Corp.			
China State Construction Engineering Corporation			
Chong Kee Construction Company Limited			
Chui Hing Construction Co., Ltd.			
Chung Chin Construction & Engineering Co., Ltd.			
Chung Shing Construction Co., Ltd.			
Cleveland Structural Engineering Limited			
Construction Techniques Ltd.			
Costain Building and Civil Engineering Ltd.			
Cubiertas y Maza, S.A.			
Daalim Engineering Co., Ltd.			
Daido Concrete (Hong Kong) Ltd.			
Defoe Fong Construction Co., Ltd.			
Dickson Construction Co., Ltd.			
Dorbyl Structural Engineering			
Downer & Company Limited			
Dragages et Travaux Publics (Hong Kong) Ltd.			
Entreconale y Tavora, S.A.			
Franklin Contractors Ltd.			
Freysmuth Hong Kong Limited			
Gammam Construction Ltd.			
George Wimpey International Limited			
Geoworka Contractors (HK) Ltd.			

REGISTER OF CONTRACTORS BUILDING WORKS CATEGORY

Company	Building Works Category
Alfred McAlpine International Limited	III
AMEC International Construction Ltd.	III
Aoki Corporation	
Balfour Beatty Limited	
Bolton Construction Co., Ltd.	III
Builders Federal (Hong Kong) Ltd.	III
Campenon Bernard SGE	III
Compagnie d'Entreprises CFE	
Chiew Engineering Limited	
Chow Shing Foundation Limited	
Cheung Kee Fung Cheung Construction Co., Ltd.	
China Civil Engineering Construction Corporation	
China Fujian Corporation for International Techno-Economic Cooperation	
China Harbour Engineering Company	
China International Water & Electric Corp.	
China State Construction Engineering Corporation	
Chung Chin Construction & Engineering Co., Ltd.	
Chung Shing Construction Co., Ltd.	
Cleveland Structural Engineering Limited	
Construction Techniques Ltd.	III
Costain Building and Civil Engineering Ltd.	
Cubiertas y Maza, S.A.	
Daalim Engineering Co., Ltd.	
Daido Concrete (Hong Kong) Ltd.	
Defoe Fong Construction Co., Ltd.	
Dickson Construction Co., Ltd.	
Dragages et Travaux Publics (Hong Kong) Limited	
Entreconale y Tavora, S.A.	
Gammam Construction Ltd.	
George Wimpey International Limited	
Gold Banner Construction & Development Ltd.	
Hip Hing Construction Co., Ltd.	
Hong Kong Kwong Tai Builders Limited	
Hop Shing Construction Co., Ltd.	III
Hsin Chong Construction Co., Ltd.	
Hung Wan Construction Company Limited	
Itoshu Corporation	
JDC Corporation	
John Laing International Ltd.	
K. H. Foundations Ltd.	
Kam Kuen Construction Co. Ltd.	III
Kier Hong Kong Limited	
Kumagai Gumi Group	
Leighton Bruckner Foundation Engineering Ltd.	
Life Construction & Engineering Co., Ltd.	III
Lilley Construction (Hong Kong) Ltd.	
Luen Cheong Tai Construction Co. Ltd.	
Maeda Corporation	
McConnell Dowell Constructors Ltd.	
Mifflin Construction Co., Ltd.	
Ngo Kee Construction Co., Ltd.	III
Nippon Steel Corporation	
Nishimatsu Construction Company Limited	
NKK Corporation	
Obayashi Corporation	
OLS International Limited	
Paul Y Construction Co., Ltd.	
S. Y. Engineering Company Limited	
Samsung Heavy Industries Co., Ltd.	
Samwhan Corporation	
Shimizu Corporation	
Shui On Civil Contractors Ltd.	
Shui On Construction Co., Ltd.	
Shun Shing Construction & Engineering Co., Ltd.	
Sintec Construction Limited	
Skanska International Civil Engineering AB	
Spie Batignolles	
Surley Mui's Engineering & Construction Co., Ltd.	
T.S. Wong & Co., Ltd.	
Tai Hing (Engineers & Builders) Limited	
Takenaka Corporation	
Takenaka Hong Kong Ltd.	
Tarmac Construction Limited	
Taylor Woodrow International Limited	
To's Universe Construction Co., Ltd.	
Tobishima Corporation	
Universal Dockyard Limited	
Wah Sang General Contractors Ltd.	
Wai Kee (Zens) Construction & Transportation Company Limited	
Walter Bau-Aktiengesellschaft	
Wan Chung Construction Co., Ltd.	
Wancon Construction Co., Ltd.	
Wecon Ltd.	III
Wing Fai Construction Co., Ltd.	
Wing Mou Construction Co., Ltd.	
Wong Po Kee Limited	
Woon Lee Construction Co., Ltd.	
Yau Lee Construction Co., Ltd.	III
Zamil Steel Bldg Co. Ltd.	

The Authority is currently updating these lists and invites those interested but not listed above to apply in writing for a "Prequalification Questionnaire" by Monday, 28 February, 1994, 5 pm (Hong Kong time). Thereafter the Authority will update its lists annually. Those interested should apply to:

The Project Director
Provisional Airport Authority Hong Kong
25th Floor, Central Plaza
18 Harbour Road, Wanchai
Hong Kong

For the attention of Ms Stella Fok
Fax No.: (852) 802 8231
Tel No.: (852) 824 7724

From the list currently available the following contractors have been selected to bid for the works listed below.

Contract 301 - Passenger Terminal Foundations
Gammam Construction Ltd. - Nishimatsu Construction Co., Ltd. Joint Venture
Leighton Contractors (Asia) Limited
Shui On - Cheong Shing Joint Venture
Franklin Contractors Ltd.
Hip Hing Construction Co., Ltd.
Dragages et Travaux Publics (Hong Kong) Ltd.
Amec - China State Joint Venture
Aoki Corporation
Hsin Chong Chek Lap Kok Foundation JV
CDE Joint Venture

Contract 802A - Initial Workforce Accommodation, Employer's Office and Contractor's Transit Office (Design and Construct)

Leighton Contractors (Asia) Limited
Shui On Construction Co., Ltd.
Airport Platform Contractors - Civil Works Joint Venture (APC-CWJV)
Hip Hing Construction Co., Ltd.
Shun Shing Construction & Engineering Co., Ltd.
Dragages et Travaux Publics (Hong Kong) Ltd.
Paul Y Construction Co., Ltd.
Hung Wan Construction Company Limited
Yau Lee Construction Co., Ltd.
Kam Wo Construction Company Limited
Cheung Kee Fung Cheung Construction Co., Ltd.

Contract 904 - Raw Water Submarine Pipeline

Leighton Luma J.V.
Shui On Civil Contractors Ltd.
McConnell Dowell / U.D.L. Joint Venture
Costain - Nishimatsu Joint Venture
Dragages et Travaux Publics (Hong Kong) Ltd.

Contract 905 - Temporary Utilities, Roadworks and Bridges

Leighton Contractors (Asia) Limited
Airport Platform Contractors - Civil Works Joint Venture (APC-CWJV)
Aoki Corporation
Sung Fook Kee (Civil) Ltd.
China Fujian - Downer - McAlpine Joint Venture
Wan Hin - CFE - Express Joint Venture
Henryway / Chun Wo Consortium
Chut Hing Construction Co. Ltd.
Wing Mou Construction Co. Ltd.

Contract 907 - Temporary Ferry Piers and Berthing Structures (Design and Construct)

Gammam Construction Ltd. - China Harbour Engineering Company Joint Venture
Shui On Joint Venture
Dragages et Travaux Publics (Hong Kong) Ltd.
Universal Dockyard Limited
McConnell Dowell Constructors Ltd.
Wan Hin - CFE Joint Venture

Contract 940 - Rock Crushing Facilities

Nishimatsu Construction Company Limited
Wai Kee (Zens) Construction & Transportation Company Limited
China Fujian - Downer - McAlpine Joint Venture
Asia Stone Company Limited
Redland Concrete Ltd.
Pioneer Quarries (HK) Ltd.

In addition, separate lists will be compiled and published in due course for electrical and mechanical contractors, suppliers, minor works and specialist systems contractors.

1960's scandal centering on Defense Minister John Profumo, who was forced to resign after denying a liaison with a prostitute whose clients included a Soviet defense attaché.

Mr. Milligan's death reduces the Conservative majority in the House of Commons to 18, with three by-elections for vacant seats to be held sometime in the coming months. Two of the seats are in districts that usually go to Labor. The third is Mr. Milligan's in Eastleigh in Hampshire, which won by 17,702 votes.

The scandals that have dogged Mr. Major began after Christmas when the environment minister, Tim Yeo, who is married, was forced to admit that he had fathered a child by a Tory town councillor. In January, he was forced to resign by a constituents group.

It then emerged that years ago as a 22-year-old student he had also fathered an illegitimate child.

Some days later, a member of Parliament from northwest Leicestershire, David Ashby, was said in a newspaper report to have shared a bed with a man during a trip to France. He denied in engaging in a homosexual affair.

Then in January the wife of Lord Cairnness, who is transport minister, committed suicide. Her parents asserted that she had been despondent over the Christmas holidays because her husband was in love with another woman. Lord Cairnness then resigned.

1. The first step is to identify the problem or question that needs to be answered. This involves understanding the context and the specific requirements of the task.

STAGE/ENTERTAINMENT

International Herald Tribune
Wednesday, February 9, 1994
Page 7



The Beatles' 1964 trip was a whirlwind of hype and hysteria, a tribute to the Mersey beat and modern press agency.

It Was 30 Years Ago Today, in N.Y.

By Peter Marks
New York Times Service

NEW YORK — On a cold February afternoon in 1964, Linda Plotnikoff, a lovesick 12-year-old from Sheepshead Bay, got her first glimpse of the mop-topped men of her dreams. She had been standing for hours outside the Plaza Hotel, clutching a record album and waiting eagerly for the opportunity to be transformed into a shaking, sobbing mess.

And then, suddenly, in a window high in the hotel, the curtains parted. The Beatles were looking down at the crowd! Pandemonium in the streets! Dozens of police officers had to restrain the hundreds of John-Paul-George-and-Ringo-crazed teenage girls who tried to rush the doors of the hotel to get at their idols. "They came to the window," recalled Linda Plotnikoff, now Linda Reip, 42, of Cooper City, Florida. "We were screaming and screaming. Just screaming and singing: 'We love the Beatles! I was dying for anything, screaming, singing, just dying for anything from them. I just wanted to, like, touch them and say hello to Paul.'"

Thirty years ago a quartet of cocky young men with thick Liverpool accents and neatly combed hair that brushed their ears descended on New York City, confounding parents, perplexing pundits and, like Frankie and Elvis before them, turning schoolgirls into jelly. It was the Beatles' first visit to the United States, and neither they nor America emerged from it the same. Their trip was a whirlwind of hype and hysteria, a tribute both to the appeal of the Mersey beat and the wonders of modern press agency.

Scotch and ginger ale for John, Scotch and Coke for Ringo. "I'd never heard of Scotch and Coke before."

The visit had such a lasting effect on American pop culture that the tape of the Beatles' first appearance on "The Ed Sullivan Show" on Feb. 9, 1964, is one of the most frequently requested in the 60,000-program collection of the Museum of Television and Radio in Manhattan.

"It was tremendously significant," said Ron Simon, the museum's curator for television. "The whole idea of the cross-cultural phenomenon, the whole idea of Beatlemania, it all came together here."

The frenzy started the moment the Beatles arrived on Feb. 7 at Kennedy International Airport on a flight from London and did not let up until they departed for Washington on Feb. 11. In between, "the boys," as their manager, Brian Epstein, called them, were trapped in what must have seemed like a city of wild-eyed teenagers.

Bruce Morrow, who as Cousin Bruce was then a disc jockey on WABC and now has a show on WJLB-FM, recalls watching a group of young girls at one stop fling themselves at a cigarette butt that Paul McCartney had flicked into the gutter. "Two kids came up with the cigarette, smiling and bleeding," he said.

Joseph Scorsone, a doorman at the hotel for 46 years who was on duty the week the Beatles came to town, said, "I think it was the wildest thing that ever happened at the Plaza." Standing at his post on Central Park South last week, he pointed to a subway entrance across the street from the hotel: to avoid the teenagers who were maintaining a virtual round-the-clock vigil on the Fifth Avenue side of the hotel, he explained, the Beatles were escorted out of the Plaza through an underground tunnel that led to the subway entrance, and a waiting limousine.

In a sense, it was a divided city that the Beatles arrived in, for while the transistor-radio generation had been listening to Beatles songs for months, as part of a feverish promotional campaign by record producers, radio stations and publicity people, many adults had a vague notion, if any, of who the Beatles were.

Sid Bernstein, the promoter who booked the Beatles into Carnegie Hall during that first tour, said the concert-hall booker was taken

aback when she heard the group's music. "She said to me after the concert, 'Bernstein, when you said they were four young men, I thought they were a string ensemble.'"

Some of the newspaper coverage of the visit reflected an older generation's dismissiveness. The New York Times's television critic, Jack Gould, for example, compared the Beatles' hair styles to "the square hairdo used every morning on television by Captain Kangaroo."

Ray Block, the musical director for "The Ed Sullivan Show," was equally unimpressed. "The only thing that's different is the hair, as far as I can see," he told a reporter.

Ed Sullivan, the newspaper columnist who was host of the nation's most popular television variety show, was said by some to have been unable to grasp the nature of the group's extraordinary popularity. But he was one of the first to recognize their potential for television. Walter Cronkite, then anchorman of the "CBS Evening News," said that some months before the visit he received a call from Sullivan, a CBS colleague, after the news show broadcast a piece about the group. "The minute I was off the air, Ed was on the phone. 'How do I get hold of those people? What do you know about them?'" Cronkite said. "I told him everything I knew, which was very little. I said, 'Get in touch with our London bureau.' The next thing I knew, they were booked for America."

AN estimated 73 million viewers tuned into Sullivan's show that Sunday night, the pivotal event of their American stay. "It was everything," said Charles Rosenberg, who heads the Beatles Fan Club, a New Haven, Connecticut-based organization with a mailing list of 36,000 names. "If they didn't appear on Sullivan, I don't think the world would have been swept up in Beatlemania."

Linda Plotnikoff became such a devotee she wangled a job as a secretary at Apple Records in Manhattan, the Beatles' record label, just to be close to the Fab Four. Eventually she left, married Arnold Reag, moved to Florida and had children. But one goal has eluded the girl who stood in the cold outside the Plaza. She has never met McCartney. "Just to hear Paul breathing in the same room," she said, "would be ecstasy."

Valenti to Star at Berlin Festival

By Ann Brocklehurst

BERLIN — It is a sign of the times that the Berlin film festival's most eagerly awaited guest is a businessman and not a movie star. Jack Valenti, president of the Motion Picture Association of America and the U.S. movie industry's main lobbyist, is coming to Berlin to discuss the distinctly unglamorous topic of life after GATT.

Valenti, a man seen by many European filmmakers as Hollywood's biggest villain, has not talked in detail on the subject since the General Agreement on Tariffs and Trade deal was struck late last year. Under pressure from France and against the wishes of the United States, negotiators exempted movies and audiovisual products from the agreement, leaving questions about quotas, subsidies and freer market access to be decided later.

The Berlin festival, which begins Thursday, is the first major meeting of the international movie community since the GATT deal. Along with Valenti, European filmmakers will be airing their views on how they think the European film market should develop to avoid being wiped out at the box office by U.S. blockbusters.

But the festival's manager, Moritz de Hadeln, is careful to point out: "The festival has nothing to do with GATT. We're just giving it a podium." The main business of the festival is showing

250 films in 12 days to 8,000 registered participants, including 2,000 journalists. Despite the obvious climatic disadvantages of Berlin in February, the festival is now ranked with Cannes and Venice as one of the top three festivals worldwide.

"We have a pretty good hunch of European films added to the best America could offer us at this time," de Hadeln said. "except for 'Schindler's List.'" Although the Berlin festival was eager to show Steven Spielberg's critically acclaimed movie about the Holocaust, the director did not want it released in a festival context.

The history of the Berlin film festival has, according to de Hadeln, always been tied to the history of West Berlin. Originally started by the British and American administrations as a way to promote democracy in postwar Germany, the festival later took on a bridging role between East and West and became known for its strong selection of films from Eastern Europe.

Some of the first Soviet films of the glasnost era had their international premieres in Berlin.

While films from the former East bloc have since developed a reputation for being rather relentlessly depressing and no longer excite the attention they did a few years back, they continue to be an important component of the festival.

Movies from and about the former Soviet Union are featured this year in a section titled "Lookin' East," which includes "Eduard She-

vardnadze," a Latvian documentary about the Georgian politician directed by Ivars Seleckis, and "The Total Balaika Show" by Aki Kaurismaki of Finland, a concert film starring the Leningrad Cowboys and the choir and orchestra of the former Red Army.

"The Year of the Dog," a Russian movie directed by Semion Aranovitch and described as socially critical cinema, is entered in the official competition for the festival's top prize, the Golden Bear.

AS the hosts of the festival, the Germans devote a section to new German cinema. And this year they also have three films in the main competition. Two of the movies — "The Blue One" by Lienhard Wawrzyn and "Farewell to Agnes" by Michael Gwisdek — deal with how the country must continue to come to terms with the legacy of the Stasi, the former East German secret service.

In a similarly uncheerful vein, the competition is featuring Jim Sheridan's "In the Name of the Father," a controversial production based on the story of the Guildford Four about a man sent to prison for a crime he did not commit, and Jonathan Demme's "Philadelphia," about a lawyer with AIDS who fights unsuccessfully to save his job at a legal firm.

Ann Brocklehurst is a journalist based in Berlin.

'Dead Funny': Very Funny Indeed

By Sheridan Morley
International Herald Tribune

LONDON — The best news of the week is the arrival at the Hampstead of the comedy of the decade thus far. Terry Johnson is hitherto best known for the surreal meetings of unlikely celebrity pairs: Marilyn Monroe and Albert Einstein in the "Insignificance" that made his name, and Dali and Freud in "Hysteria" last year. Now in "Dead Funny" he tackles the nature of comedy, in what is essentially Albee's "Virginia Woolf" released amid several vanguard routines.

The setting is an Islington flat over the weekend in 1992 when both Benny Hill and Frankie Howerd were found dead. The owner is a doctor who specializes in hysterectomies, and who can't bear to touch his wife. Their neighbors include a mother-obsessed gay and a sexually challenged couple with one of whom the doctor has had a brief and regrettable affair.

But all except the doctor's wife are founder members of a Dead Funny Society, which specializes in recalling the apparel and acts of deceased comedians, and so we have here nothing less than a living-room farce in the course of which we also get a running analysis of the nature of comedy. This is a breathtaking comic achievement, not only for Johnson but for Zea Aizenmacher, David Hill, Niall Buggy, Beatie Edney and Danny Webb as the entire cast of the author's own production. The best-acted, best-directed, best-written comedy in town is also a bitterly brilliant analysis of dead marriages and people who would rather die for a laugh than live

for a relationship. It is at once heartbreaking and rib-tickling, and you can't ask a lot more.

Amid lives of fortysomething North London despair, Johnson has found desperately unfunny people dying for a laugh to cover up their own lack of communication. As one husband ruefully notes, "We've dozens of common interests, or at least I have."

These are people who arrive at parties in drag carrying rubber chickens because that's what the heroes of their favorite comic routines always did, and what Johnson shows us is that the

LONDON THEATER

loudest laughter comes out of the worst pain. It is not a new discovery, but Johnson's treatment of it as author and director is unmissable and unbeat.

By contrast, John Godber's "April in Paris" (at the Ambassadors) is very thin, a 30-minute sitcom masquerading as a full-length comedy. A married couple (Maria Friedman and Gary Olsen) win a weekend trip to France and along the way get a life. Their escape from Hull closely resembles the liberation of Willy Russell's "Shirley Valentine," and they too discover that whereas local British life is always in black and white, the continentals live in color, a discovery much aided by Robert Jones's set, which bursts into bloom during the intermission.

The usual Brits-in-Paris jokes are looking a little tired, and it is left to a valiant couple of star turns to hide the fragility of their material. Like Terry Johnson, Godber directs his own script.

only he has given himself a lot less to work with. "April in Paris" is scarcely worth the fare.

And finally two solo turns of sharply different character.

At the Albany, "Eddie Izzard" is a show by a comedian specializing in a series of comic riffs, during which he will set off on a theme, be it parodies of old "Star Trek" episodes or laments for laundry, and see how far he can develop it before either he or the audience tires of the trip.

The problem is that it is an essentially undemocratic process. If there were some means whereby we in the audience could indicate that the avenue is unlikely to develop into one of any real interest, we could save Izzard several dead ends. As it is, only when the laughter dries up altogether does he change direction, by which time it is very often too late, except of course for his many club-night fans. This is not however the kind of show that suggest that the West End theater is in a particularly healthy state. It belongs in some sort of nightclub at best.

On the other hand, Christopher Luscombe's "Half Time" (late nights at the Donmar Warehouse) is a brilliantly scripted and thought-through monologue in which Luscombe plays essentially a version of himself, a none too prominent actor who, rather to his own surprise, is asked to provide the entertainment for an old-boy reunion supper at his Cambridge college.

Luscombe then gives us the college porter, the principal's intolerable wife, a sad misfit and various other outsiders before offering the entertainment itself, reflections in a dressing-room mirror that are equally perceptive and scathing about the backstage life. An altogether exemplary show that could and should travel.

The Film Career of William Wellman

By Thomas Quinn Curtiss
International Herald Tribune

PARIS — The Cinéma-thèque Française is showing until Feb. 27 an expensive list of the movies of the American director William Wellman.

As a youngster, Wellman was infatuated by aviation and became a flier. When World War I broke out, he enlisted in the French Foreign Legion as an ambulance driver, and on the entrance of the United States into the fray, he switched to the Lafayette Escadrille as a pilot. He was wounded and received the Croix de Guerre.

He wrote a book of his experiences and then went to Hollywood, making his debut as an actor and scenarist. He was promoted to director, and one of his first light comedies, "The Cat's Pajamas," had charm and humor, but he was eager for stronger stuff. He received it when he was appointed to take on the silent movie "Wings," a spectacle of war in the air.

"Wings" won the first Oscar for best picture, being voted the best film of 1927-28. Its script is simple and naive, recounting the story of two young U.S. airmen in France downing the Kaiser's aces, but the sky scenes remain magnificent.

Wellman gets high marks for many films. One is "Beggars of Life," based on Jim Tul-

ly's autobiography of his hobo roaming. Louise Brooks, disguised as a boy to escape the police, gives one of her finest performances.

"The Public Enemy," Wellman's early talkie with his candid account of the life of a gangster killer, shocked moviegoers and the censors. It made the reputation of James Cagney, and the scene in which he crushes a grapefruit in his girlfriend's face is surely one of the most memorable in screen history.

Many of Wellman's colleagues undertook assignments beyond their capacities and suffered for their misjudgments. But Wellman was a wise man: He knew what he could do — and he did it with great skill and professionalism — and avoided things outside his territory.

BOOKS

A VERY PRIVATE PLOT

By William F. Buckley Jr. 272 pages. Morrow.

Reviewed by David Nicholson

MAYBE it's time for William F. Buckley Jr. to retire. Blackford Oakes, Almost 70, the hero of Buckley's series of spy novels has left the CIA and been eligible for social security for nearly five years. He has won his battle against the Evil Empire of the Soviet Union. What else is there for him to do?

The point is that Buckley faces the same problem faced by other writers who depended on the conflicts of the Cold War to create the murky, ambiguous worlds of their spy fiction. Events have overtaken spy fiction. Events have overtaken spy fiction. Events have overtaken spy fiction.

Gorbachev during the mid-1980s. If he can confirm the details of Cydlops, Blanton intends to tell the world about it, using it as an example of irresponsible CIA activity that could have led to nuclear war.

At that point in the novel the reader knows as little about Cydlops as Blanton does, and so the bulk of "A Very Private Plot" goes back in time to 1968 when we meet the young Nikola Trimmer, eventual leader of the plot, and to the mid-'80s (where Trimmer, now a disillusioned veteran of the war in Afghanistan, falls in with a group of young Russians who believe communism's idealistic origins have been betrayed by self-serving bureaucrats).

When Oakes learns of the plot to kill Gorbachev, he tells President Reagan, depicted here as an am-

able dolt who sees the world in terms of movies but is, more often than not, shrewdly right in his choice of cinematic metaphors. Oakes and Reagan must then decide whether to betray the plotters. One basic problem with all this has to do with the danger of using people who are still alive (as opposed to historical characters) in popular fiction. The world Buckley depicts is more or less ours, not some alternative, and we know, of course, that Gorbachev was not assassinated. Deprived of the what-if factor, we anticipate some other resolution. When it comes, and the loose ends concerning Oakes and Blanton's proposed legislation are tied up, the resolution is, perhaps inevitably, disappointing.

This is, of course, escapist fiction, albeit by a political insider whose

presumed expertise gives the reader the illusion that the world of "A Very Private Plot" is representative of the real world. But for all that, one has a sense of reading about a private club, some Yale fraternity scheps, whose doings are finally of interest only to those who belong to it. And for all their moralizing about good and evil, there's a disconcerting smugness about Blackford Oakes and his cronies — they know what's best for the rest of us, and we ought to shut up and let them go on with the important work.

Fans of the Blackford Oakes series will probably want to read this one. Everyone else is excused and directed to read John le Carré's Smiley trilogy.

David Nicholson reviews books regularly for The Washington Post.

BEST SELLERS

The New York Times
This list is based on reports from more than 2,000 bookstores throughout the United States. Weeks on list are not necessarily consecutive.

FICTION

1. DISCLOSURE, by Michael Crichton 1 3
2. THE BRIDGES OF MADISON COUNTY, by Robert James Waller 2 78
3. SLOW WALTZ IN CEDAR BEND, by Robert James Waller 3 14
4. FATAL CURE, by Robin Cook 4 2
5. BAD LOVE, by Jonathan Kellerman 5 3
6. LIKE WATER FOR CHOCOLATE, by Laura Esquivel 6 7
7. HONOR BOUND, by W. E. B. Griffin 7 2
8. WITHOUT REMORSE, by Tom Clancy 8 24
9. THE CLIENT, by John Grisham 9 47
10. SENSE OF SNOW, by Peter F. Moore 10 7

NONFICTION

1. EMBRACED BY THE LIGHT, by Betty I. Edie 1 39
2. THE BOOK OF VIRTUES, by William J. Bennett 2 7
3. SOUL MATTER, by Thomas Merton 3 4
4. SEE, I TOLD YOU SO, by Rush H. Limbaugh Jr. 4 12
5. THE HIDDEN LIFE OF DOGS, by Elizabeth Marshall Hall 5 24
6. SEMI-ANGUISH, by Jerry Seinfeld 6 22
7. WOULDN'T TAKE NOTE FOR MY JOURNEY NOW, by Mena Tournier 7 18
8. HAVING OUR SAY, by Sarah and A. Elizabeth Delany with Amy Hill Hearth 8 7

9. PRIVATE PARTS, by Howard Stern 9 16

10. WOMEN WHO RUN WITH THE WOLVES, by Clarissa Pinkola Estés 10 78

11. FURTHER ALONG THE ROAD, by Less Travelled, by M. Scott Peck 11 18

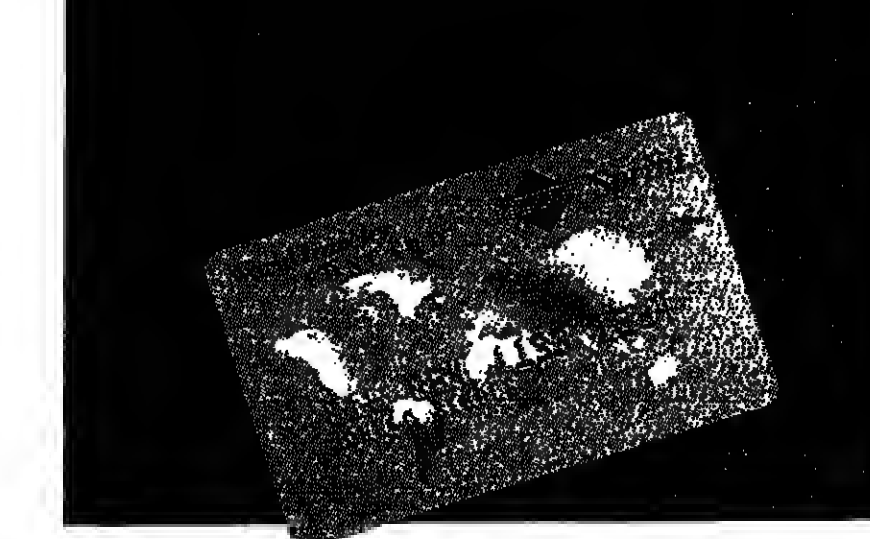
12. REENGINEERING THE CORPORATION, by Michael Hammer and James Champy 12 27

13. FLY FISHING THROUGH THE MIDDLE CRISIS, by Howell Raines 13 3

14. A HISTORY OF GOD, by Karen Armstrong 14 14

15. LOVE CAN BUILD A BRIDGE, by Naomi Judd 15 9

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ARGENTINA	001-860-777-1111
AUSTRIA	022-903-094
BAHAMAS	1-800-386-2311
BARBADOS	1-800-877-8000
BELGIUM	078-11-0014
BELIZE (HOTEL)	556
BELIZE (PIT PAY PHONES)	14
BOLIVIA	1-800-623-0677
BOLIVIA	0800-3333
BRAZIL	000-8076
BRITISH VIRGIN ISLANDS	1-800-877-8000
CANADA	1-800-877-8000
CHILE	004-0337
COLUMBIA-ENGLISH	980-13-0010
COLUMBIA-SPANISH	980-13-0110
COSTA RICA	163
CYPRUS	020-900-01
CZECH REPUBLIC	0042-067-187
DEMOCRATIC REPUBLIC	001-0577
DOMINICAN REPUBLIC	1-800-758-7877
ECUADOR	171
EL SALVADOR	191
FINLAND	0800-1-8284
FRANCE	184-0087
GERMANY	030-003
GREECE	008-001-411
GUATEMALA	735
HONDURAS	001-800-1210000
HUNGARY	08-800-01-877
IRELAND	1-800-55-2001
ISRAEL	177-82-2727
JAPAN	172-877
JENYA	0300-12
KENYA	800-777
LICHTENSTEIN	155-7777
LITHUANIA	8-197
LUXEMBOURG	0000-0115
MEXICO	95-800-877-8000
MOROCCO	15-0087
NETHERLANDS	06-022-0110
NETHERLANDS ANTILLES	001-800-751111
NEW ZEALAND	02-181
NICARAGUA (MANAGUA)	151
NORWAY	050-12-877
PANAMA	115
PARAGUAY	008-12-800
PERU	196
POLAND	000-480-0115
PORTUGAL	00017-1877
PUERTO RICO	1-800-877-8000
ROMANIA	01-800-0877
RUSSIA	8-095-198-6133
RUSSIA (MOSCOW)	155-8133
SAUDI ARABIA	172-877
SPAIN	030-15
SOUTH AFRICA	1-800-98-0001
SPAIN	900-99-0013
ST. LUCIA	187
SWEDEN	020-799-011
SWITZERLAND	155-1777
TURKAD & TORO	23
TURKEY	00800-1-4477
UNITED ARAB EMIRATES	800-131
UNITED KINGDOM (PERCUT)	0000-990-877
UNITED KINGDOM (BT)	0800-990-877
UNITED KINGDOM	0800-990-800
U.S.A.	1-800-877-8000
U.S. VIRGIN ISLANDS	1-800-877-8000
URUGUAY	00047
YUGOSLAVIA	172-1877
VENEZUELA-ENGLISH	800-1111-1
VENEZUELA-SPANISH	800-1111-1

NYSE

Tuesday's Closing
Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

[illegible]

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17 Month High Low Stock	Div	Yld Per	PE	High	Low	Latest	Close
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1951-1952							
1952-1953							
1953-1954							
1954-1955							
1955-1956							
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1. 小麦	kg	100	1000	
2. 小麦	kg	100	1000	
3. 小麦	kg	100	1000	
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59. 小麦	kg	100	1000	
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61. 小麦	kg	100	1000	
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68. 小麦	kg	100	1000	
69. 小麦	kg	100	1000	
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86. 小麦	kg	100	1000	
87. 小麦	kg	100	1000	
88. 小麦	kg	100	1000	
89. 小麦	kg	100	1000	
90. 小麦	kg	100	1000	
91. 小麦	kg	100	1000	
92. 小麦	kg	100	1000	
93. 小麦	kg	100	1000	
94. 小麦	kg	100	1000	
95. 小麦	kg	100	1000	
96. 小麦	kg	100	1000	
97. 小麦	kg	100	1000	
98. 小麦	kg	100	1000	
99. 小麦	kg	100	1000	
100. 小麦	kg	100	1000	

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一、	二、	三、	四、	五、	六、	七、	八、	九、	十、	十一、	十二、	十三、	十四、	十五、	十六、	十七、	十八、	十九、	二十、	二十一、	二十二、	二十三、	二十四、	二十五、	二十六、	二十七、	二十八、	二十九、	三十、	三十一、	三十二、	三十三、	三十四、	三十五、	三十六、	三十七、	三十八、	三十九、	四十、	四十一、	四十二、	四十三、	四十四、	四十五、	四十六、	四十七、	四十八、	四十九、	五十、	五十一、	五十二、	五十三、	五十四、	五十五、	五十六、	五十七、	五十八、	五十九、	六十、	六十一、	六十二、	六十三、	六十四、	六十五、	六十六、	六十七、	六十八、	六十九、	七十、	七十一、	七十二、	七十三、	七十四、	七十五、	七十六、	七十七、	七十八、	七十九、	八十、	八十一、	八十二、	八十三、	八十四、	八十五、	八十六、	八十七、	八十八、	八十九、	九十、	九十一、	九十二、	九十三、	九十四、	九十五、	九十六、	九十七、	九十八、	九十九、	一百、
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Month	Year	Div	Yrs	PE	High	Low	Least	Close
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
1990	1991	1992	1993	1994	1995	1996	1997	1998
1999	2000	2001	2002	2003	2004	2005	2006	2007
2008	2009	2010	2011	2012	2013	2014	2015	2016
2017	2018	2019	2020	2021	2022	2023	2024	2025

一、關於「三民主義」之解釋：「三民主義」者，即「民族主義」、「民權主義」、「民生主義」之總稱。其內容如下：
 (一) 民族主義：指「驅逐鞑靼，恢復中華」而言。即指「驅逐滿清，恢復漢族」而言。
 (二) 民權主義：指「建立共和國」而言。即指「建立中華民國」而言。
 (三) 民生主義：指「平均地權，節制資本」而言。即指「平均地權，節制資本」而言。
 二、關於「五權憲法」之解釋：「五權憲法」者，即「行政、立法、司法、考試、監察」五種權力之總稱。其內容如下：
 (一) 行政權：指「執行法律」而言。即指「執行法律」而言。
 (二) 立法權：指「制定法律」而言。即指「制定法律」而言。
 (三) 司法權：指「審判案件」而言。即指「審判案件」而言。
 (四) 考試權：指「考試官員」而言。即指「考試官員」而言。
 (五) 監察權：指「監督官員」而言。即指「監督官員」而言。
 三、關於「國體」之解釋：「國體」者，即「國家之體制」而言。其內容如下：
 (一) 君主立憲：指「君主立憲」而言。即指「君主立憲」而言。
 (二) 民主立憲：指「民主立憲」而言。即指「民主立憲」而言。
 (三) 共和立憲：指「共和立憲」而言。即指「共和立憲」而言。
 (四) 聯邦制：指「聯邦制」而言。即指「聯邦制」而言。
 (五) 單一制：指「單一制」而言。即指「單一制」而言。
 四、關於「政體」之解釋：「政體」者，即「政府之體制」而言。其內容如下：
 (一) 總統制：指「總統制」而言。即指「總統制」而言。
 (二) 議會制：指「議會制」而言。即指「議會制」而言。
 (三) 半總統制：指「半總統制」而言。即指「半總統制」而言。
 (四) 半議會制：指「半議會制」而言。即指「半議會制」而言。
 (五) 混合制：指「混合制」而言。即指「混合制」而言。
 五、關於「國策」之解釋：「國策」者，即「國家之政策」而言。其內容如下：
 (一) 外交政策：指「外交政策」而言。即指「外交政策」而言。
 (二) 內政政策：指「內政政策」而言。即指「內政政策」而言。
 (三) 經濟政策：指「經濟政策」而言。即指「經濟政策」而言。
 (四) 文化政策：指「文化政策」而言。即指「文化政策」而言。
 (五) 教育政策：指「教育政策」而言。即指「教育政策」而言。
 六、關於「國史」之解釋：「國史」者，即「國家之歷史」而言。其內容如下：
 (一) 革命史：指「革命史」而言。即指「革命史」而言。
 (二) 建國史：指「建國史」而言。即指「建國史」而言。
 (三) 發展史：指「發展史」而言。即指「發展史」而言。
 (四) 衰落史：指「衰落史」而言。即指「衰落史」而言。
 (五) 復興史：指「復興史」而言。即指「復興史」而言。
 七、關於「國情」之解釋：「國情」者，即「國家之情況」而言。其內容如下：
 (一) 政治情況：指「政治情況」而言。即指「政治情況」而言。
 (二) 經濟情況：指「經濟情況」而言。即指「經濟情況」而言。
 (三) 文化情況：指「文化情況」而言。即指「文化情況」而言。
 (四) 教育情況：指「教育情況」而言。即指「教育情況」而言。
 (五) 社會情況：指「社會情況」而言。即指「社會情況」而言。
 八、關於「國運」之解釋：「國運」者，即「國家之命運」而言。其內容如下：
 (一) 興衰：指「興衰」而言。即指「興衰」而言。
 (二) 盛衰：指「盛衰」而言。即指「盛衰」而言。
 (三) 興衰：指「興衰」而言。即指「興衰」而言。
 (四) 盛衰：指「盛衰」而言。即指「盛衰」而言。
 (五) 興衰：指「興衰」而言。即指「興衰」而言。
 九、關於「國魂」之解釋：「國魂」者，即「國家之魂魄」而言。其內容如下：
 (一) 民族精神：指「民族精神」而言。即指「民族精神」而言。
 (二) 民權精神：指「民權精神」而言。即指「民權精神」而言。
 (三) 民生精神：指「民生精神」而言。即指「民生精神」而言。
 (四) 國體精神：指「國體精神」而言。即指「國體精神」而言。
 (五) 政體精神：指「政體精神」而言。即指「政體精神」而言。
 十、關於「國光」之解釋：「國光」者，即「國家之光榮」而言。其內容如下：
 (一) 民族光榮：指「民族光榮」而言。即指「民族光榮」而言。
 (二) 民權光榮：指「民權光榮」而言。即指「民權光榮」而言。
 (三) 民生光榮：指「民生光榮」而言。即指「民生光榮」而言。
 (四) 國體光榮：指「國體光榮」而言。即指「國體光榮」而言。
 (五) 政體光榮：指「政體光榮」而言。即指「政體光榮」而言。
 十一、關於「國威」之解釋：「國威」者，即「國家之威望」而言。其內容如下：
 (一) 民族威望：指「民族威望」而言。即指「民族威望」而言。
 (二) 民權威望：指「民權威望」而言。即指「民權威望」而言。
 (三) 民生威望：指「民生威望」而言。即指「民生威望」而言。
 (四) 國體威望：指「國體威望」而言。即指「國體威望」而言。
 (五) 政體威望：指「政體威望」而言。即指「政體威望」而言。
 十二、關於「國譽」之解釋：「國譽」者，即「國家之榮譽」而言。其內容如下：
 (一) 民族榮譽：指「民族榮譽」而言。即指「民族榮譽」而言。
 (二) 民權榮譽：指「民權榮譽」而言。即指「民權榮譽」而言。
 (三) 民生榮譽：指「民生榮譽」而言。即指「民生榮譽」而言。
 (四) 國體榮譽：指「國體榮譽」而言。即指「國體榮譽」而言。
 (五) 政體榮譽：指「政體榮譽」而言。即指「政體榮譽」而言。
 十三、關於「國格」之解釋：「國格」者，即「國家之格調」而言。其內容如下：
 (一) 民族格調：指「民族格調」而言。即指「民族格調」而言。
 (二) 民權格調：指「民權格調」而言。即指「民權格調」而言。
 (三) 民生格調：指「民生格調」而言。即指「民生格調」而言。
 (四) 國體格調：指「國體格調」而言。即指「國體格調」而言。
 (五) 政體格調：指「政體格調」而言。即指「政體格調」而言。
 十四、關於「國貌」之解釋：「國貌」者，即「國家之面貌」而言。其內容如下：
 (一) 民族面貌：指「民族面貌」而言。即指「民族面貌」而言。
 (二) 民權面貌：指「民權面貌」而言。即指「民權面貌」而言。
 (三) 民生面貌：指「民生面貌」而言。即指「民生面貌」而言。
 (四) 國體面貌：指「國體面貌」而言。即指「國體面貌」而言。
 (五) 政體面貌：指「政體面貌」而言。即指「政體面貌」而言。
 十五、關於「國聲」之解釋：「國聲」者，即「國家之聲音」而言。其內容如下：
 (一) 民族聲音：指「民族聲音」而言。即指「民族聲音」而言。
 (二) 民權聲音：指「民權聲音」而言。即指「民權聲音」而言。
 (三) 民生聲音：指「民生聲音」而言。即指「民生聲音」而言。
 (四) 國體聲音：指「國體聲音」而言。即指「國體聲音」而言。
 (五) 政體聲音：指「政體聲音」而言。即指「政體聲音」而言。
 十六、關於「國色」之解釋：「國色」者，即「國家之色澤」而言。其內容如下：
 (一) 民族色澤：指「民族色澤」而言。即指「民族色澤」而言。
 (二) 民權色澤：指「民權色澤」而言。即指「民權色澤」而言。
 (三) 民生色澤：指「民生色澤」而言。即指「民生色澤」而言。
 (四) 國體色澤：指「國體色澤」而言。即指「國體色澤」而言。
 (五) 政體色澤：指「政體色澤」而言。即指「政體色澤」而言。
 十七、關於「國味」之解釋：「國味」者，即「國家之味道」而言。其內容如下：
 (一) 民族味道：指「民族味道」而言。即指「民族味道」而言。
 (二) 民權味道：指「民權味道」而言。即指「民權味道」而言。
 (三) 民生味道：指「民生味道」而言。即指「民生味道」而言。
 (四) 國體味道：指「國體味道」而言。即指「國體味道」而言。
 (五) 政體味道：指「政體味道」而言。即指「政體味道」而言。
 十八、關於「國香」之解釋：「國香」者，即「國家之香氣」而言。其內容如下：
 (一) 民族香氣：指「民族香氣」而言。即指「民族香氣」而言。
 (二) 民權香氣：指「民權香氣」而言。即指「民權香氣」而言。
 (三) 民生香氣：指「民生香氣」而言。即指「民生香氣」而言。
 (四) 國體香氣：指「國體香氣」而言。即指「國體香氣」而言。
 (五) 政體香氣：指「政體香氣」而言。即指「政體香氣」而言。
 十九、關於「國光」之解釋：「國光」者，即「國家之光榮」而言。其內容如下：
 (一) 民族光榮：指「民族光榮」而言。即指「民族光榮」而言。
 (二) 民權光榮：指「民權光榮」而言。即指「民權光榮」而言。
 (三) 民生光榮：指「民生光榮」而言。即指「民生光榮」而言。
 (四) 國體光榮：指「國體光榮」而言。即指「國體光榮」而言。
 (五) 政體光榮：指「政體光榮」而言。即指「政體光榮」而言。
 二十、關於「國威」之解釋：「國威」者，即「國家之威望」而言。其內容如下：
 (一) 民族威望：指「民族威望」而言。即指「民族威望」而言。
 (二) 民權威望：指「民權威望」而言。即指「民權威望」而言。
 (三) 民生威望：指「民生威望」而言。即指「民生威望」而言。
 (四) 國體威望：指「國體威望」而言。即指「國體威望」而言。
 (五) 政體威望：指「政體威望」而言。即指「政體威望」而言。
 二十一、關於「國譽」之解釋：「國譽」者，即「國家之榮譽」而言。其內容如下：
 (一) 民族榮譽：指「民族榮譽」而言。即指「民族榮譽」而言。
 (二) 民權榮譽：指「民權榮譽」而言。即指「民權榮譽」而言。
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 (五) 政體榮譽：指「政體榮譽」而言。即指「政體榮譽」而言。
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THE TRIB INDEX

MEDIA MARKETS

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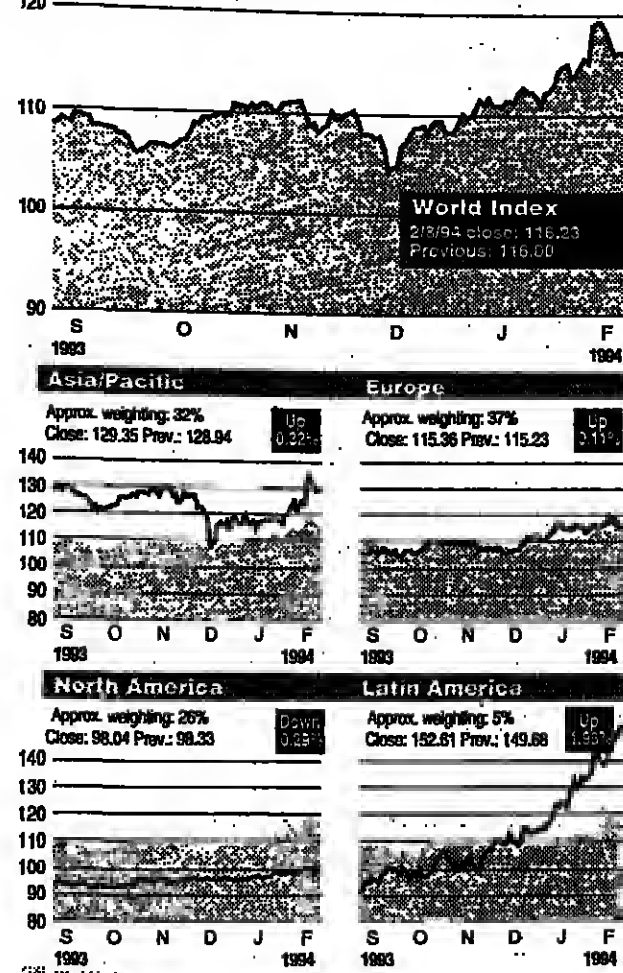
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THE TRIB INDEX: 116.23
International Herald Tribune World Stock Index, composed of 280 internationally investible stocks from 25 countries, compiled by Bloomberg Business News, Jan. 1, 1992 = 100.



The index tracks U.S. dollar values of stocks in Tokyo, New York, London, and elsewhere. The index is composed of the 20 top issues in terms of market capitalization, otherwise the top 100 issues are tracked.

Industrial Sectors	Close	Prev.	% change
Energy	114.91	114.23	+0.60
Utilities	126.55	126.20	+0.28
Finance	120.28	119.87	+0.34
Services	126.31	125.79	+0.41
Capital Goods	114.53	114.38	+0.22
Raw Materials	122.53	122.74	-0.05
Consumer Goods	100.65	101.05	-0.40
Machinery	136.76	136.94	-0.13

For more information about the index, a booklet is available free of charge. Write to Trib Index, 181 Avenue Charles de Gaulle, 92251 Neuilly Cedex, France.

Sheraton Gains in Ciga Bid

Creditors Said To Back ITT Unit

Compiled by Our Staff From Dispatches
MILAN — ITT Corp.'s Sheraton Hotels unit won support from the creditor banks of Ciga Hotels for its bid for Ciga, sources close to the negotiations said Tuesday.

The sources said the creditor banks had met Tuesday morning at the headquarters of Mediobanca SpA in Milan and approved the Sheraton offer.

Executives of Ciga, an Italian hotel group struggling under a heavy debt load, said only that a statement was being prepared and refused to give further details.

Mediobanca has a policy of not commenting publicly on its activities, and its executives refused to accept phone calls.

The Daily Telegraph newspaper in Britain reported Tuesday that Sheraton had emerged as the buyer of the 35-hotel Ciga chain.

It said Sheraton was offering to pay about 900 billion lire (\$330 million) to win out over rival suitors Forte PLC and Host Marriott Corp.

Richard Power, a spokesman for Forte, said his company had been informed of Sheraton's offer Monday night and did not intend to raise its own bid.

"The Sheraton offer seems to be well in excess of 900 billion lire, while ours was about 650 billion lire," he said. "We felt that was a fair price to pay to make a reasonable return for our shareholders."

According to banking sources, Sheraton's offer is entirely in cash and would cover 72 percent of Ciga's debt.

Ciga last year hired Mediobanca to find a buyer for it. The hotel chain has not been profitable since 1989 and has debt of about 1 trillion lire.

London-based Forte and Host Marriott of the United States had been battling for control of Ciga, and Sheraton entered the bidding only shortly before the meeting Tuesday between Mediobanca and Ciga's creditors.

(Reuters, AP, Bloomberg)

Toy or Supercar for Asia?

By Jacques Neher

International Herald Tribune

PARIS — Is the purchase of Italy's Lamborghini a \$40 million toy for the son of Indonesia's President Suharto and his friends or rather the core of a Malaysian-Indonesian joint venture to create a local automotive industry?

Western analysts said the former appeared the better explanation for the just-completed sale by Chrysler Corp. of Automobili Lamborghini SpA, the famed maker of expensive sports cars, to Megatech Ltd.

Megatech is a Bermuda-registered company jointly owned by Hutomo (Tommy) Mandala Putra, the youngest son of President Suharto, and Mycom Seidco, a Bermuda-based subsidiary of Mycom Bhd., the Malaysian property and gaming concern.

In a filing with the Kuala Lumpur stock exchange Tuesday, Mycom said it had agreed to sell half of Mycom Seidco to Setiawan Djody, an Indonesian businessman and the principal owner of the Setiawan Group of Indonesia.

It said Mycom would have a 25 percent stake in Mycom

Seidco, with the remaining 25 percent going to Koperasi Polis DiRaja, a Malaysian police investment fund.

The Mycom chairman, Yap Yong Seong, was a police intelligence operative during anti-

tends to use the engine technology of Lamborghini to develop commercial vehicles in Indonesia," it said.

But Western automotive analysts raised their eyebrows at this claim, noting that much more investment would be required to adapt Lamborghini's high-performance engine technology to every-day requirements of a volume vehicle producer.

"It's plausible, but you have to ask whether this is the most cost-efficient way to start an industry," said Louis Bailoni, luxury-car analyst with DRI Automotive Group in Britain. "It would make a lot more sense to just go out and buy the engines you want for your cars."

Another London auto analyst, asking not to be named, said that buying Lamborghini in order to launch a local car industry was "ludicrous" and "a very strange way of doing it."

Even Lamborghini's top executive said there was little the Italian company could bring to a volume car producer, outside of some research and development assistance. "We're a small company that produces a small um-

Communist operations in Malaysia. The police investment fund has helped finance his various business ventures since the 1970s, he once said.

"The joint venture with the Setiawan Group of Indonesia is expected to present the Mycom Group an opportunity to extend and diversify its business activities to Indonesia," Mycom said.

"Besides, Megatech also in-

cludes the prospects for its EH-101 helicopter, but also, in part, speculation that GKN may have been seeking to increase its stake. Westland's price has been rising since October, when it closed as low as 209 pence per share.

The EH-101 was developed by Westland and Agusta SpA of Italy and its prospects were an element in the 1986 takeover battle. It is in production now, with the first deliveries expected in 1996.

"If you go back to 1988," Mr. Lees said, "the EH-101 had not gone into production yet and indeed it wasn't completely certain it would be taken into production. That has changed... and it is now a major flagship for Westland," he said.

Mr. Lees said the Westland purchase would provide GKN with a "strong third core business" in helicopters and light armored vehicles.

(Bloomberg, Reuters, AP)

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Britain Trims Lending Rate To 22-Year Low

By Alan Friedman

International Herald Tribune

The British government, in a move apparently aimed at softening the pain of imminent tax increases while sustaining economic recovery, cut its minimum lending rate Tuesday by a quarter point, to 5.25 percent.

The reduction, which contrasted with the Federal Reserve Board's move Friday to raise U.S. short-term rates, could offer solace to the Bundesbank and other European central banks as they consider the timing of their own rate easings.

But some London analysts said the cut, which brought the rate at which the central bank lends to commercial banks to its lowest level since 1972, was too small to have a significant impact on the economy and may have been made largely for domestic political reasons.

The rate cut nonetheless seemed to improve the mood of investors on London's stock exchange, who

only a day before had sent share prices down in response to the rise in rates in the United States. Commercial banks reduced their base lending rates to 5.25 percent, after the Bank of England's cut during its morning money-market operations.

The Financial Times-Stock Exchange index of 100 shares reached a peak Tuesday of 3,471.70, making up nearly all the ground it had lost Monday, before closing at 3,440.20, up 21.10 points.

Kenneth Clarke, Britain's chancellor of the Exchequer, said the rate cut was justified by an easing of inflationary pressures. Speaking in Paris before a meeting with Prime Minister Edouard Balladur, Mr. Clarke said inflation was running well within his government's target range.

The cut, the first since November, came hours before the Bank of England released a quarterly inflation report projecting an annual rate of increase of 2 percent to 3 percent in retail prices by the middle of 1994. The underlying British inflation rate, which excludes interest payments on mortgages, is currently 2.7 percent.

Tuesday's rate cut was less than the half-point reduction that had been anticipated by analysts, and it came sooner than expected.

Julian Callow, an economist at Kleinwort Benson Securities in London, suggested the interest-rate cut might have been politically motivated. "One can't help feeling that there are political overtones to this, with the government trying to regain the political initiative after a disastrous start to the year," he said.

Michael Forth, chief secretary to the British Treasury and a Conservative Party stalwart, denied this, saying "interest rate decisions are taken with regard to the prospects for inflation, not political events."

A total of £8 billion in tax increases, including new levies on personal income and home heating bills, is to take effect in April. In addition to the political storm

(Bloomberg, Reuters, AP)

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MEDIA MARKETS

Where Pirates Rule the (Air)waves

By Kevin Murphy

International Herald Tribune

OMBAY — When Rupert Murdoch arrives this week to see what he actually bought when his News Corp. paid \$525 million for STAR TV in Hong Kong and an undisclosed amount for half of India's Hindi-language ZEE-TV station, he will be visiting Khushru Khan, or someone like him.

With China, its largest potential market, wary of "spiritual pollution" by the West and of the pan-Asian broadcaster's intentions in particular, STAR TV needs to find a way to increase its profit in India, its prospective second-largest market, just as competition here is intensifying.

Mr. Murdoch will find — unless he cuts innovative deals with the government officials, industrialists or entertainment luminaries he meets this week — that India's huge appetite for television does not necessarily mean easy pickings.

Mr. Khan and tens of thousands of other rooftop entrepreneurs who do not pay for the programs they distribute illustrate why Western entertainment groups face serious challenges in profiting from India's economic takeoff.

From a padlocked rooftop command center, Mr. Khan, who learned about cable television while he was pumping gasoline in New York, controls a lucrative cable network in Bandra, one of Bombay's wealthier neighborhoods.

Wires splay toward adjacent buildings and criss-cross an area where 80,000 potential subscribers live. From the eight-square-foot (six-square-meter) nerve center of Universal Network, Mr. Khan distributes 12 channels,

including those seen in 53 countries on STAR TV, grabbing the signals with five satellite dishes crowding the roof.

Next door, under a lean-to, is the accounts department, where 1,000 rupees (\$32) connection fees, 150 rupees monthly subscriptions and advertising revenue from broadcasts and the company's program guide are counted by muscular collection men.

The network, now seen in about 7,000

Tens of thousands of rooftop entrepreneurs do not pay for the programs they distribute.

homes, intends to greatly increase subscriptions and broadcasts of its own advertisements when STAR TV and other broadcasters take commercial breaks.

This move would boost Mr. Khan's revenue and cast doubt on whether STAR TV's availability in 7.2 million homes in India will guarantee that all those subscribers will actually see its advertisements.

"We were the first to show four channels," Mr. Khan says. "Our technology, price and service are better than the competition."

That service includes pirated videos of big Hollywood films, often available the day of their theatrical release in the United States, a purchasing club that gives viewers discounts at local advertisers, a dial-in movie request line and plans to have as many as 40 channels available at a year from now.

At this point, Mr. Khan's business plan

does not include paying anyone for the use of their programming.

"If STAR and the others encrypt their signals, we ought pay for it for a while and then see if our customers are willing to pay," said Mr. Khan, who has bought out smaller rivals and begun undercutting competitors' prices along his service area's boundaries.

"Television is like a drug, so they might want it," he said. "But with so many new channels coming, maybe they won't want the ones they have to pay for."

Long closed to foreign broadcasters and their programming, India has been transformed by the arrival of STAR TV's mix of Western programming and youth-oriented local ZEE-TV broadcasts. Visions of foreign lifestyles, culture and consumerism have at once challenged traditions and attracted advertisers.

But success has prompted imitation and fierce opposition.

"The sky wars are just starting over India," Alypse Padamssee, regional head of the advertising agency Linas, said. "We will see at least 30 channels here by the end of the year."

Worried by decreasing ratings and revenue, the national government-owned television network, Doordarshan, has opened additional channels to rival producers and is accused of having blackballed producers whose work is shown on ZEE-TV.

At the same time, most international entertainment companies are looking for their own way into the market — and a way of working with Mr. Khan and his peers or cutting them out completely.

"The day pay television makes any money in India is very far away," said Lalit Modi.

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MARKET DIARY

Bond Market Drops
On Tepid Note Sale

NEW YORK — Stocks were little changed Tuesday, but Treasury bond prices slid after tepid demand for three-year notes at the first of the Treasury's three quarterly refinancing auctions.

The benchmark 30-year bond fell 23/32, to 97 14/32, in late trading, with the yield rising to 6.45 percent from 6.39 percent Monday.

The Treasury sold \$17.116 billion.

N.Y. Stocks

hion in three-year notes at a lackluster auction that reflected most market players' reluctance to buy short-term securities amid uncertainty about the next increase in U.S. interest rates, analysts said.

The credit market has been under pressure since the Federal Reserve Bank pushed up the benchmark federal funds rate by 25 basis points in what analysts said was the first step in a tightening cycle.

Investors are concerned the government's sale of about \$12 billion in 10-year notes Wednesday will be even less well received than Tuesday's auction because longer-term issues are pricing in another 25-basis-point tightening by the Fed.

The slumping bond market kept stocks from adding to Monday's gains.

The Dow Jones industrial average slipped 0.29 point, to close at 3,906.03. Advancers led decliners by a 9-to-8 ratio, however.

European Rate View
Gives Boost to Dollar

AFP-Exel News

NEW YORK — The dollar rose Tuesday on expectations of declines in European interest rates, despite some reports of efforts by the Bundesbank to intervene and limit the U.S. currency's gains.

The dollar ended trading at 1.7650 Deutsche marks, up from 1.7587 DM at Monday's close. Against other European currencies,

Foreign Exchange

it gained to 1.4810 Swiss francs from 1.4685 francs and to 5.9830 French francs from 5.9620, while the pound weakened to \$1.4669 from \$1.4832.

Against the Japanese currency, the dollar edged up to 108.75 yen from 108.60.

Economists and traders said the dollar was attracting widespread support after last week's rate tightening by the Fed and this week's cuts in interest rates by Britain and Belgium.

Lars Pedersen, an economist at Chemical Bank, said there was evidence the Bundesbank had been intervening in the past few days to

on the New York Stock Exchange, with volume thinning from recent active levels.

A snowstorm in the Northeast — which closed two of the New York area's major airports during trading hours and caused some commodity markets to end trading early — also served to limit stock-market moves because major players opted for early departures.

RJR Nabisco topped the New York Stock Exchange's most-active list, edging up 1/4 to 7 1/4 on a report that the company was demanding higher returns for capital spending. The most-active over-the-counter stock for the second straight day was Spectrum Information Technologies Inc., which rose 5/16 to 2 9/16 after plunging Monday on rumors of a takeover.

A shareholder suit against the wireless data company is pending. Among Dow components, Sears fell 3/4 to 47 1/4 in active trading after releasing lower-than-expected fourth-quarter earnings.

Telefonos de Mexico was active, gaining 1/4 to 75 1/4. Pfizer shares tumbled 2 1/2 to 59 1/4 in active trading after the company's chief financial officer said Wall Street's earnings estimates were too high.

(Knight-Ridder, Bloomberg, AP)



NYSE Most Active

Symbol	Vol.	High	Low	Last	Chg.
IBM	79,113	74 1/4	74 1/4	74 1/4	+1/4
Microsoft	40,222	72 1/4	72 1/4	72 1/4	+1/4
Oracle	35,448	44 1/4	44 1/4	44 1/4	+1/4
Alcatel	24,222	21 1/4	21 1/4	21 1/4	+1/4
WorldCom	21,777	37 1/4	37 1/4	37 1/4	+1/4
Verizon	19,999	36 1/4	36 1/4	36 1/4	+1/4
AT&T	18,888	35 1/4	35 1/4	35 1/4	+1/4
Qwest	17,777	34 1/4	34 1/4	34 1/4	+1/4
Southwest	16,666	33 1/4	33 1/4	33 1/4	+1/4
Delta	15,555	32 1/4	32 1/4	32 1/4	+1/4

AMEX Most Active

Symbol	Vol.	High	Low	Last	Chg.
Goldman	12,345	12 1/4	12 1/4	12 1/4	+1/4
JP Morgan	11,234	11 1/4	11 1/4	11 1/4	+1/4
Citigroup	10,123	10 1/4	10 1/4	10 1/4	+1/4
Bank of America	9,012	9 1/4	9 1/4	9 1/4	+1/4
Wells Fargo	8,901	8 1/4	8 1/4	8 1/4	+1/4
US Bancorp	7,890	7 1/4	7 1/4	7 1/4	+1/4
Fifth Third	6,789	6 1/4	6 1/4	6 1/4	+1/4
Regions	5,678	5 1/4	5 1/4	5 1/4	+1/4
First Union	4,567	4 1/4	4 1/4	4 1/4	+1/4
Bank of New York	3,456	3 1/4	3 1/4	3 1/4	+1/4

NYSE Diary

Symbol	Vol.	High	Low	Last	Chg.
IBM	79,113	74 1/4	74 1/4	74 1/4	+1/4
Microsoft	40,222	72 1/4	72 1/4	72 1/4	+1/4
Oracle	35,448	44 1/4	44 1/4	44 1/4	+1/4
Alcatel	24,222	21 1/4	21 1/4	21 1/4	+1/4
WorldCom	21,777	37 1/4	37 1/4	37 1/4	+1/4
Verizon	19,999	36 1/4	36 1/4	36 1/4	+1/4
AT&T	18,888	35 1/4	35 1/4	35 1/4	+1/4
Qwest	17,777	34 1/4	34 1/4	34 1/4	+1/4
Southwest	16,666	33 1/4	33 1/4	33 1/4	+1/4
Delta	15,555	32 1/4	32 1/4	32 1/4	+1/4

AMEX Diary

Symbol	Vol.	High	Low	Last	Chg.
Goldman	12,345	12 1/4	12 1/4	12 1/4	+1/4
JP Morgan	11,234	11 1/4	11 1/4	11 1/4	+1/4
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Bank of America	9,012	9 1/4	9 1/4	9 1/4	+1/4
Wells Fargo	8,901	8 1/4	8 1/4	8 1/4	+1/4
US Bancorp	7,890	7 1/4	7 1/4	7 1/4	+1/4
Fifth Third	6,789	6 1/4	6 1/4	6 1/4	+1/4
Regions	5,678	5 1/4	5 1/4	5 1/4	+1/4
First Union	4,567	4 1/4	4 1/4	4 1/4	+1/4
Bank of New York	3,456	3 1/4	3 1/4	3 1/4	+1/4

NASDAQ Diary

Symbol	Vol.	High	Low	Last	Chg.
IBM	79,113	74 1/4	74 1/4	74 1/4	+1/4
Microsoft	40,222	72 1/4	72 1/4	72 1/4	+1/4
Oracle	35,448	44 1/4	44 1/4	44 1/4	+1/4
Alcatel	24,222	21 1/4	21 1/4	21 1/4	+1/4
WorldCom	21,777	37 1/4	37 1/4	37 1/4	+1/4
Verizon	19,999	36 1/4	36 1/4	36 1/4	+1/4
AT&T	18,888	35 1/4	35 1/4	35 1/4	+1/4
Qwest	17,777	34 1/4	34 1/4	34 1/4	+1/4
Southwest	16,666	33 1/4	33 1/4	33 1/4	+1/4
Delta	15,555	32 1/4	32 1/4	32 1/4	+1/4

Dow Jones Averages

Index	Open	High	Low	Close	Chg.
Dow Jones	3,912.33	3,912.33	3,912.33	3,912.33	+0.29
S&P 500	1,142.76	1,142.76	1,142.76	1,142.76	+0.13
NASDAQ	1,422.76	1,422.76	1,422.76	1,422.76	+0.13

Standard & Poor's Indexes

Index	Open	High	Low	Close	Chg.
Industrial	501.13	501.13	501.13	501.13	+0.27
Transportation	443.99	443.99	443.99	443.99	+0.11
Utilities	144.47	144.47	144.47	144.47	+0.11
Finance	45.45	45.45	45.45	45.45	+0.12
Real Estate	42.22	42.22	42.22	42.22	+0.12
Commodities	28.28	28.28	28.28	28.28	+0.12

NYSE Indexes

Index	Open	High	Low	Close	Chg.
Composite	1,142.76	1,142.76	1,142.76	1,142.76	+0.13
Industrial	501.13	501.13	501.13	501.13	+0.27
Transportation	443.99	443.99	443.99	443.99	+0.11
Utilities	144.47	144.47	144.47	144.47	+0.11
Finance	45.45	45.45	45.45	45.45	+0.12
Real Estate	42.22	42.22	42.22	42.22	+0.12

NASDAQ Indexes

Index	Open	High	Low	Close	Chg.
Composite	1,422.76	1,422.76	1,422.76	1,422.76	+0.13
Industrial	501.13	501.13	501.13	501.13	+0.27
Transportation	443.99	443.99	443.99	443.99	+0.11
Utilities	144.47	144.47	144.47	144.47	+0.11
Finance	45.45	45.45	45.45	45.45	+0.12
Real Estate	42.22	42.22	42.22	42.22	+0.12

AMEX Stock Index

Index	Open	High	Low	Close	Chg.
Composite	1,142.76	1,142.76	1,142.76	1,142.76	+0.13
Industrial	501.13	501.13	501.13	501.13	+0.27
Transportation	443.99	443.99	443.99	443.99	+0.11
Utilities	144.47	144.47	144.47	144.47	+0.11
Finance	45.45	45.45	45.45	45.45	+0.12
Real Estate	42.22	42.22	42.22	42.22	+0.12

Dow Jones Bond Averages

Bond	Open	High	Low	Close	Chg.
20 Year	104.83	104.83	104.83	104.83	+0.03
10 Year	103.14	103.14	103.14	103.14	+0.03
5 Year	101.47	101.47	101.47	101.47	+0.03

Market Sales

Index	Open	High	Low	Close	Chg.
NYSE	1,142.76	1,142.76	1,142.76	1,142.76	+0.13
AMEX	1,142.76	1,142.76	1,142.76	1,142.76	+0.13
NASDAQ	1,422.76	1,422.76	1,422.76	1,422.76	+0.13

NYSE Odd-Lot Trading

Symbol	Open	High	Low	Close	Chg.
IBM	74 1/4	74 1/4	74 1/4	74 1/4	+1/4
Microsoft	72 1/4	72 1/4	72 1/4	72 1/4	+1/4
Oracle	44 1/4	44 1/4	44 1/4	44 1/4	+1/4
Alcatel	21 1/4	21 1/4	21 1/4	21 1/4	+1/4
WorldCom	37 1/4	37 1/4	37 1/4	37 1/4	+1/4
Verizon	36 1/4	36 1/4	36 1/4	36 1/4	+1/4
AT&T	35 1/4	35 1/4	35 1/4	35 1/4	+1/4
Qwest	34 1/4	34 1/4	34 1/4	34 1/4	+1/4
Southwest	33 1/4	33 1/4	33 1/4	33 1/4	+1/4
Delta	32 1/4	32 1/4	32 1/4	32 1/4	+1/4

S&P 100 Index Options

Symbol	Open	High	Low	Close	Chg.
IBM	74 1/4	74 1/4	74 1/4	74 1/4	+1/4
Microsoft	72 1/4	72 1/4	72 1/4	72 1/4	+1/4
Oracle	44 1/4	44 1/4	44 1/4	44 1/4	+1/4
Alcatel	21 1/4	21 1/4	21 1/4	21 1/4	+1/4
WorldCom	37 1/4	37 1/4	37 1/4	37 1/4	+1/4
Verizon	36 1/4	36 1/4	36 1/4	36 1/4	+1/4
AT&T	35 1/4	35 1/4	35 1/4	35 1/4	+1/4
Qwest	34 1/4	34 1/4	34 1/4	34 1/4	+1/4
Southwest	33 1/4	33 1/4	33 1/4	33 1/4	+1/4
Delta	32 1/4	32 1/4	32 1/4	32 1/4	+1/4

EUROPEAN FUTURES

Contract	Open	High	Low	Close	Chg.
3-Month Eurodollar	111.12	111.12	111.12	111.12	+0.01
6-Month Eurodollar	111.12	111.12	111.12	111.12	+0.01
9-Month Eurodollar	111.12	111.12	111.12	111.12	+0.01

Food

Contract	Open	High	Low	Close	Chg.
Wheat	1.12	1.12	1.12	1.12	+0.01
Corn	1.12	1.12	1.12	1.12	+0.01
Soybeans	1.12	1.12	1.12	1.12	+0.01

Metals

Contract	Open	High	Low	Close	Chg.
Gold	380.00	380.00	380.00	380.00	+0.01
Silver	1.12	1.12	1.12	1.12	+0.01
Copper	1.12	1.12	1.12	1.12	+0.01

Energy

Contract	Open	High	Low	Close	Chg.
Crude Oil	22.00	22.00	22.00	22.00	+0.01
Natural Gas	1.12	1.12	1.12	1.12	+0.01
Heating Oil	1.12	1.12	1.12	1.12	+0.01

Grains

Contract	Open	High	Low	Close	Chg.
Wheat	1.12	1.12	1.12	1.12	+0.01
Corn	1.12	1.12	1.12	1.12	+0.01
Soybeans	1.12	1.12	1.12	1.12	+0.01

Livestock

Contract	Open	High	Low	Close	Chg.
Cattle	1.12	1.12	1.12	1.12	+0.01
Hogs	1.12	1.12	1.12	1.12	+0.01
Pigs	1.12	1.12	1.12	1.12	+0.01

Financial

Contract	Open	High	Low	Close	Chg.
3-Month Eurodollar	111.12	111.12	111.12	111.12	+0.01
6-Month Eurodollar	111.12	111.12	111.12	111.12	+0.01
9-Month Eurodollar	111.12	111.12	111.12	111.12	+0.01

Stocks

Contract</

Degussa's Restructuring Pays Off

By Brandon Mitchener
International Herald Tribune

FRANKFURT — No longer burdened by unprofitable mining activities, the German specialty chemicals, precious metals and pharmaceuticals conglomerate Degussa AG is poised to boost its profitability with or without an economic recovery, company executives and analysts said Tuesday.

"Sales and profits are a long way from soaring, but they are rising," said the company's managing director, Gert Becker, after announcing a 5 percent increase in sales, to 3.5 billion Deutsche marks (\$2 billion) and a 25 percent increase in pretax profit, to 61 million DM, in the fourth quarter of 1993.

In the year ended Sept. 30, sales rose 16 percent and profit was flat at 121 million DM.

"If the economy expands in the second half, that is reason enough to start thinking about a higher dividend," he said. Last year, its payout was unchanged at 7 DM a share.

Degussa shares jumped nearly 2 percent, to 467 DM from 454 DM, on the strong quarterly profit rise. Analysts said the company appeared

to be on the road to recovery after two years of restructuring that saw a 400 million DM reduction in operating costs and a 15 percent, or 5,180, cut in staff.

While part of the company's performance last year can be attributed to one-time gains, analysts said Degussa's successful restructuring showed the earnings potential that awaits other German companies that started cutting costs later.

"Degussa realized early that its overhead was too high," said Harald Gruber, an analyst at Nomura Research Institute Deutschland and author of a recent report on Degussa's transformation from a metals conglomerate to a specialty chemicals manufacturer.

"They did everything right except for Leybold," Mr. Gruber said, referring to the costly sale of Degussa's unprofitable vacuum-technology unit to Switzerland's Oerlikon-Bührle Holding AG in January. "Now Leybold is gone, and they are in a good position to use the money that has been wasted for the last few years more efficiently in developing their chemicals and pharmaceuticals operations."

Founded as a coin and precious metals com-

cern in 1868, Degussa is still widely regarded as a metals company. Karl Wagner, an analyst at Dresdner International Research Institute, a subsidiary of Dresdner Bank AG, noted that Degussa's shares rose sharply recently when Metallgesellschaft AG, another company heavily dependent on metals trading, announced it was in trouble. "Degussa and Metallgesellschaft are classic investment alternatives," he said.

But while metals-sector sales still account for half of revenue, their contribution to earnings is declining as diversification in other fields, especially pharmaceuticals, begins to pay off.

"Degussa only uses the metals activities to guarantee a supply of materials for value-added products," Mr. Gruber said. On the other hand, Metallgesellschaft saw metals as a profit center and suffered when cheap imports from Eastern Europe undermined its prices, he said.

Degussa has concentrated its precious metals activities on refining and trading and selling products containing precious metals. It dissolved its primary production division, which included mining activities, on Sept. 30.

Reuters' Profit Rise Of 15% for 1993 Exceeds Forecast

By Andrew Ross

LONDON — Reuters Holdings PLC said Tuesday its pretax profit for 1993 rose 15 percent, to £440 million (\$652 million) from £383 million in 1992.

As it announced its stronger-than-expected results, which included a return to double-digit revenue growth in the second half of the year, Reuters also said it would recommend a 4-for-1 split of its ordinary shares. It also said its American depositary receipts, which have each represented three current shares, would be redefined to represent six of the new shares.

The international news and financial information company's final dividend was 9.8 pence a share, bringing the total dividend for 1993 to 26 pence a share, an increase of 23 percent.

"These results came in at the top range of estimates," said Brian Rusling, who follows Reuters for Yamaichi International. "They've seen order levels pick up during the second half and could well see double-digit revenue growth continue in 1994."

Reuters shares rose 67 pence, or more than 3 percent, to close at £10.82.

Analysts polled by Bloomberg Business News had predicted pretax profit would total £433.1 million.

"Reuters is still a buy," Belinda Clinton, an analyst at NatWest Markets, said in evaluating the results.

Some analysts said the most significant news for investors was that Reuters had resumed showing double-digit revenue growth in the second half after a couple of years of slower expansion.

The company's revenue grew 7 percent in 1993, but in the second half of 1993, its underlying growth — which excludes the effects of foreign-currency translations — reached an annual rate of 10 percent, its finance director, Rob Rowley, said.

Without correcting for foreign-currency translations, sales rose almost 20 percent, to £1.87 billion, and earnings per share were up 29 percent, at 72 pence. The figures were helped by the decline in the value of the pound during the year.

Stora Reverses Its 1992 Loss

By Andrew Ross

STOCKHOLM — Stora Kopparbergs Bergslags AB said Tuesday it had profit of 530 million kronor (\$67 million) in 1993, reversing a loss of 1.4 billion kronor in 1992, largely because of favorable currency-rate movements and its cost-cutting program.

The paper-and-forestry-products company also announced plans to merge its packaging operations with those of the Ahlsjö group of Finland.

In the fourth quarter, Stora had a profit of 236 million kronor, compared with a loss of 926 million kronor a year earlier. Its board proposed an unchanged dividend of 6.50 kronor a share.

Some analysts said the most significant news for investors was that Reuters had resumed showing double-digit revenue growth in the second half after a couple of years of slower expansion.

The company's revenue grew 7 percent in 1993, but in the second half of 1993, its underlying growth — which excludes the effects of foreign-currency translations — reached an annual rate of 10 percent, its finance director, Rob Rowley, said.

Without correcting for foreign-currency translations, sales rose almost 20 percent, to £1.87 billion, and earnings per share were up 29 percent, at 72 pence. The figures were helped by the decline in the value of the pound during the year.

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Granada Raises Bid For LWT

By Andrew Ross

LONDON — Granada Group PLC raised its bid for the television broadcaster LWT (Holdings) PLC on Tuesday, and some analysts called the new offer a good one despite LWT's quick rejection.

The new bid to create Britain's biggest commercial programming concern values LWT at about £776 million (\$1.15 billion) and LWT's shares at 750 pence each.

Granada is offering 13 of its shares plus 100 pence cash for every 10 LWT shares or 686 pence a share in cash. The original bid was six Granada shares for every five of LWT, or 528 pence. News of the increased bid sent LWT shares up 35 pence, to 717 pence.

Anthony de Laming, a media analyst at Panmure Gordon & Co., said, "LWT's shareholders should accept the offer if they have sense."

But LWT's chairman, Sir Christopher Bland, said the offer seriously undervalued the performance and potential of LWT.

LWT has the London weekend broadcast license for ITV, Britain's independent television network.

A merger with Granada, which has a broadcast license for north-western England and operates retail, leisure and computer businesses, would give the combined company a potential audience of 16 million people. (Reuters, Bloomberg, AFP)

Lloyd's Loss Put at £2 Billion

By Andrew Ross

LONDON — Lloyd's of London is expected to sustain a £2.05 billion (\$3 billion) loss, its fourth consecutive year of bad results, when it publishes its results for 1993 on May 25, Chaset Ltd. said.

This was double Chaset's estimate of £1 billion made in September. The independent analytical company also predicted the insurance market would suffer a further £1 billion loss in 1992 before returning to profitability for 1993.

Lloyd's publishes its results with a three-year delay to allow for the settlement of insurance claims.

Chaset's estimates have proven more accurate than Lloyd's own. "Poor underwriting in 1991 accounted for a deterioration of £700 million," said Charles Sturge, co-

editor of Chaset's guide, referring to losses carried over into 1991 from claims on insurance policies from previous years.

A total of £850 million of losses are expected to stem from insurance policies Lloyd's wrote in previous years, notably the 1980s and 1990.

In addition, inadequate reserving for catastrophes were multiplied by the impact of the London-market-excess reinsurance spiral.

The spiral was essentially a feed-driven phenomenon, in which some underwriters took on reinsured liabilities without proper knowledge of the risks they were accepting and then inadequately reinsured these risks, leaving them with substantial exposure. This practice coincided with a spate of seven catastrophes between 1987 and 1990, costing

Lloyd's an estimated £13.6 billion.

According to Chaset, catastrophes such as the Exxon Valdez oil spill "are still churning around the spiral, causing syndicates to find extra reserves as their reinsurance protection is threatened."

A breakdown of where Chaset expects losses to be deepest shows that despite an estimated £4.13 billion of premiums in 1991, marine insurers will sustain a loss of £1.1 billion. This stemmed from "all-time record losses" of vessels for "bread-and-butter" cargo and hull insurance in 1991, Mr. Sturge said.

Looking at 1993, Chaset said it was confident Lloyd's would bounce back. 1993 has "all the hallmarks of a first-class year."

(Bloomberg, Reuters)

INDIA: Widespread Piracy Poses Problems for TV

Continued from Page 9

who heads the part of the sprawling family-owned Modi group that has other main languages and tap into Bombay's massive domestic film-production business.

Mr. Modi also says he will announce plans for his own Hindi-language entertainment channel within two months after negotiations for satellite access are completed.

But even if Mr. Modi, Buena Vista or others form their own networks, they will still have to deal with the Mr. Khans of the cable world.

Ltd., the Modi-Disney venture, says it can dub most of the Disney catalogue into Hindi and India's other main languages and tap into Bombay's massive domestic film-production business.

Mr. Modi also says he will announce plans for his own Hindi-language entertainment channel within two months after negotiations for satellite access are completed.

But even if Mr. Modi, Buena Vista or others form their own networks, they will still have to deal with the Mr. Khans of the cable world.

With many operators across the country allegedly backed by criminal organizations that provide protection in return for a stake in their cash flow, buying out the independent operators will not be a simple task.

■ STAR TV Names Deputy

Gene Swinestead, formerly the general manager of the South China Morning Post in Hong Kong, will join STAR TV immediately as its deputy general manager, Agence France-Presse reported from Hong Kong.

CAR: Toy or Hot Rod for Asia?

Continued from Page 9

ber of high-performance cars," said Gianfranco Venturini, general manager. "Making cars in mass production is a different culture."

A more plausible explanation for the purchase, estimated to run the Southeast Asian investors between \$35 million and \$45 million, was suggested by the seller.

Tony Cervone, spokesman for Chrysler, said Lamborghini and its engineering department would aid the buyers in their interest in expanding into Formula 1 racing and developing technology for so-

called supercars, expensive high-performance racing cars sold for road use.

Mr. Subarto and Mr. Djody, through their Bermuda companies, have invested \$7.6 million over the past 18 months to take a 57 percent stake in Vector Automotive, a small Wilmington, California, company that next year hopes to begin selling its \$190,000 Avtech SC Super Coupe.

"They have no development skills," Mr. Cervone said of Vector. "With Lamborghini, they'll be getting a huge set of brains."

Investor's Europe

Frankfurt DAX	London FTSE 100 Index	Paris CAC 40
2400	3500	2400
2300	3400	2300
2200	3300	2200
2100	3200	2100
2000	3100	2000
1900	3000	1900
1800	2900	1800
1700	2800	1700
1600	2700	1600
1500	2600	1500
1400	2500	1400
1300	2400	1300
1200	2300	1200
1100	2200	1100
1000	2100	1000
900	2000	900
800	1900	800
700	1800	700
600	1700	600
500	1600	500
400	1500	400
300	1400	300
200	1300	200
100	1200	100
0	1100	0

Sources: Reuters, AFP

Very briefly:

- Istituto Mobiliare Italiano SpA said the Italian government's initial public offering of a 33 percent stake was almost 10 times oversubscribed.
- The European Monetary Institute, the forerunner of the European Union's central bank, has chosen Robert Raymond, the head of the Bank of France's credit department, as its director general.
- Schering AG, the German chemicals and pharmaceuticals company, said it earned 254 million Deutsche marks (\$144 million) in 1993, down 3 percent from 1992.
- Royal Dutch/Shell Group's proposed merger of its Shell Petroleum polyolefin business with the Netherlands division of Montedison SpA is the subject of a European Commission investigation.
- Codelco & Co., a Gibraltar-based investment company, said it will hold a 4 percent stake in Montedison SpA by the end of February.
- Skandinaviska Enskilda Banken said it will sell three finance units in its FinansSkandia group to General Electric Co. of the United States.
- De Beers Consolidated Mines Ltd., is selling £150 million (\$222 million) in 15-year bonds in the British market, priced to yield 165 basis points more than the comparable British government bond.
- Banca Nazionale del Lavoro SpA's certificate of deposit and senior debt ratings were lowered by Standard & Poor's Corp.; separately, the bank's president, Giampaolo Cantoni, resigned.
- Royal KNP BT NV said it would sell its Korean graphics distribution company, BTI-Korea Co., and Modern Printing Ltd., of Hong Kong, to the Danish group East Asiatic Co.
- PSA Peugeot-Citroën SA, Europe's third-largest automaker, said sales in 1993 fell to 145.4 billion francs (\$244 million) from 155.4 billion francs the previous year.
- Digital Equipment Corp. will cut 5,000 to 6,000 jobs in Europe in the next 12 to 18 months as part of a revamp of the unprofitable unit. Digital now employs about 29,000 in Europe.
- Mirror Group Newspapers, leading a group of investors trying to buy Britain's independent newspaper, sought to raise its bid for the troubled Newspaper Publishing PLC.
- Societa Finanziaria Telefonica SpA's net profit for 1993 should exceed 1.4 trillion lire (\$82 billion), in line with 1992 results, the managing director said.

Bloomberg, AFP, Reuters, AFP

NASDAQ

Tuesday's Prices
NASDAQ prices as of 4 p.m. New York time. This list compiled by the AP, contains the 1,000 most traded securities in terms of dollar value. It is updated twice a year.

12 Month High	Low	Stock	Div	Yld	PE	100	High	Low	Stock	Div	Yld	PE	100	High	Low	Stock	Div	Yld	PE	100	High	Low	Stock	Div	Yld	PE	100	High	Low	Stock	Div	Yld	PE	100	High	Low	Stock	Div	Yld	PE	100
120	110	Alcatel	1.00	4.0	15.0	100	120	110	Alcatel	1.00	4.0	15.0	100	120	110	Alcatel	1.00	4.0	15.0	100	120	110	Alcatel	1.00	4.0	15.0	100	120	110	Alcatel	1.00	4.0	15.0	100	120	110	Alcatel	1.00	4.0	15.0	100
110	100	Alcatel	1.00	4.0	15.0	100	110	100	Alcatel	1.00	4.0	15.0	100	110	100	Alcatel	1.00	4.0	15.0	100	110	100	Alcatel	1.00	4.0	15.0	100	110	100	Alcatel	1.00	4.0	15.0	100	110	100	Alcatel	1.00	4.0	15.0	100
100	90	Alcatel	1.00	4.0	15.0	100	100	90	Alcatel	1.00	4.0	15.0	100	100	90	Alcatel	1.00	4.0	15.0	100	100	90	Alcatel	1.00	4.0	15.0	100	100	90	Alcatel	1.00	4.0	15.0	100	100	90	Alcatel	1.00	4.0	15.0	100
90	80	Alcatel	1.00	4.0	15.0	100	90	80	Alcatel	1.00	4.0	15.0	100	90	80	Alcatel	1.00	4.0	15.0	100	90	80	Alcatel	1.00	4.0	15.0	100	90	80	Alcatel	1.00	4.0	15.0	100	90	80	Alcatel	1.00	4.0	15.0	100
80	70	Alcatel	1.00	4.0	15.0	100	80	70	Alcatel	1.00	4.0	15.0	100	80	70	Alcatel	1.00	4.0	15.0	100	80	70	Alcatel	1.00	4.0	15.0	100	80	70	Alcatel	1.00	4.0	15.0	100	80	70	Alcatel	1.00	4.0	15.0	100
70	60	Alcatel	1.00	4.0	15.0	100	70	60	Alcatel	1.00	4.0	15.0	100	70	60	Alcatel	1.00	4.0	15.0	100	70	60	Alcatel	1.00	4.0	15.0	100	70	60	Alcatel	1.00	4.0	15.0	100	70	60	Alcatel	1.00	4.0	15.0	100
60	50	Alcatel	1.00	4.0	15.0	100	60	50	Alcatel	1.00	4.0	15.0	100	60	50	Alcatel	1.00	4.0	15.0	100	60	50	Alcatel	1.00	4.0	15.0	100	60	50	Alcatel	1.00	4.0	15.0	100	60	50	Alcatel	1.00	4.0	15.0	100
50	40	Alcatel	1.00	4.0	15.0	100	50	40	Alcatel	1.00	4.0	15.0	100	50	40	Alcatel	1.00	4.0	15.0	100	50	40	Alcatel	1.00	4.0	15.0	100	50	40	Alcatel	1.00	4.0	15.0	100	50	40	Alcatel	1.00	4.0	15.0	100
40	30	Alcatel	1.00	4.0	15.0	100	40	30	Alcatel	1.00	4.0	15.0	100	40	30	Alcatel	1.00	4.0	15.0	100	40	30	Alcatel	1.00	4.0	15.0	100	40	30	Alcatel	1.00	4.0	15.0	100	40	30	Alcatel	1.00	4.0	15.0	100
30	20	Alcatel	1.00	4.0	15.0	100	30	20	Alcatel	1.00	4.0	15.0	100	30	20	Alcatel	1.00	4.0	15.0	100	30	20	Alcatel	1.00	4.0	15.0	100	30	20	Alcatel	1.00	4.0	15.0	100	30	20	Alcatel	1.00	4.0	15.0	100
20	10	Alcatel	1.00	4.0	15.0	100	20	10	Alcatel	1.00	4.0	15.0	100	20	10	Alcatel	1.00	4.0	15.0	100	20	10	Alcatel	1.00	4.0	15.0	100	20	10	Alcatel	1.00	4.0	15.0	100	20	10	Alcatel	1.00	4.0	15.0	100
10	0	Alcatel	1.00	4.0	15.0	100	10	0	Alcatel	1.00	4.0	15.0	100	10	0	Alcatel	1.00	4.0	15.0	100	10	0	Alcatel	1.00	4.0	15.0	100	10	0	Alcatel	1.00	4.0	15.0	100	10	0	Alcatel	1.00	4.0	15.0	100

12 Month High	Low	Stock	Div	Yld	PE	100	High	Low	Stock	Div	Yld
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INTERNATIONAL FUNDS

Feb. 8, 1994

Quotations supplied by funds listed. Net asset value quotations are supplied by the Funds Listed with the exception of some quotes based on issue prices.

[illegible]

AS - Australian Dollars; AU - Austrian Schillings; BF - Belgian Francs; CS - Canadian Dollars; DM - Deutsche Marks; ECU - European Currency Unit; FF - French Francs; fL - Dutch Fl. Lit - Italian Lira; LF - Luxembourg Francs; pence; Ptas - Pesetas; S\$ - Singapore Dollars; SF - Swiss Francs; Y - Yen; a - asked - Offer Prices; N/A - Not Available; N.C. - Not Communicated; p - New; S - suspended; S - Stock; Split - Ex-Dividend - Ex-Rite - Offer Price Inc. 3% prem. change - Paris exchange; - Amsterdam exchange.

For information on how to list your fund, fax Simon OSBORN at (33-1) 46 37 21 33

ax Simon OSBORN at (33-1) 46 37 21 33.

<p>THE CONFERENCE WILL BE DIVIDED INTO THE FOLLOWING SESSIONS:</p> <p><i>Derivative and alternative investing approaches, Bond and currency, Equity, Emerging market</i></p>	<h1>GLOBAL FUND MANAGEMENT</h1> <h2><i>Which Way are the Markets Moving?</i></h2> <p>THE EXPERTS DEBATE THE TRENDS • DOLDER GRAND HOTEL • ZURICH • MARCH 23 & 24 • 1994</p> <div style="display: flex; justify-content: center; align-items: center;">  <div style="margin: 0 10px;"> <p>INTERNATIONAL FUND INVESTMENT</p> </div> <div style="margin: 0 10px;"> <p>Herald Tribune</p> </div> </div>	<p>FOR FURTHER INFORMATION ON THE CONFERENCE:</p> <p>Brenda Hagerty, International Herald Tribune 63 Long Acre, London WC2E 9JH England</p> <p>Tel: (44 71) 836 4802 Fax: (44 71) 836 0717</p>
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WORLD WALES



EUROPE'S BEST-KEPT SECRET

Wales is probably the best-kept investment secret in Europe. Located on the western side of Britain, Wales in the past 10 years has attracted investments worth more than \$7.5 billion, involving more than 120,000 jobs.

Altogether, some 1,200 new or expansion projects in Wales have been announced since April 1983.

Over the same period, Wales has consistently received about 20 percent of all capital investment in Britain. In the past few years, investments valued at more than \$1.5 billion have been made by seven companies alone — Sony, Robert Bosch, Toyota, British Airways, Hamilton Oil, Ford and Dow Corning. Other blue-chip names that have invested in Wales include



David Rowe-Beddoe, chairman, Welsh Development Agency.

clude Aiwa, Hawker Siddeley, Lucas, Matsushita, Brother, Valeo, Kimberly-Clark, Kloeckner Pentapak and I'Oreal.

Once the greatest coal-mining region of Britain, Wales was full of the traditional

smokestack industries, iron and steel making. At the peak of the coal era, about 120,000 people worked in the mines and steelworks. Today, that figure has dropped to under 20,000, or less than half the number of employees in Japanese-owned companies.

Wales' success in attracting major Japanese investment projects has been achieved in the face of stiff international competition. Wales now has one of the highest concentrations of Japanese investment in Europe. This investment has contributed significantly to the country's successful transformation into a diversified and modern industrial economy.

One of the powers behind the investment strategy is the Welsh Development Agency, whose various functions include not only direct inward investment, but also bilateral matchmaking between Welsh companies and prospective overseas partners, outward investment by Welsh-based companies, and a substantial real-estate and land-reclamation program.

"The development of a strong indigenous manufacturing and service economy is, of course, the key long-term strategic aim of the WDA," says its new chairman, Welsh-born David Rowe-Beddoe. He says that it is vital for the WDA to maintain the momentum on inward investment but warns that the traditional markets of North America and Japan could start to slow down; up to now, the United States, Germany and Japan have been the major overseas investors in Wales.

"We are widening our search for investors to new markets such as Singapore, Korea, Hong Kong, Australia and South Africa," says Mr. Rowe-Beddoe. He also points out that there are possible changes in investment patterns, with a concentration of smaller and less labor-intensive projects.

The WDA created the European Business Group, whose mission is to help small to medium-sized businesses in Wales to expand into the rest of Europe. "We are trying to help those companies that lack a certain self-confidence about going it alone into Europe," says Clive Vokes, director of the EBG. Already, EBG has forged links with four of the most powerful economic "motors" of Europe. These are Baden-Württemberg (Germany), Lombardy (Italy), Rhône-Alpes (France) and Catalonia (Spain). Last year, this "Eurolink" program resulted in 66 partnership projects with Welsh companies.

Mr. Vokes is now trying to exploit European Union programs, and the WDA — in concert with other Welsh organizations — has established the Wales European Center in Brussels. "We think there are big opportunities for us there to tap into EU aid programs — trade with aid," says Mr. Vokes.

An equally proactive approach is being taken by the agency's inward-investment division, which has set up a string of offices in the Far East, from Tokyo to Seoul. "Our challenge is to try to raise the quality of the inward



In the first nine months of last year, 34 projects involving 10,000 jobs were secured.

investor, to improve our local skill base and thus increase wages, which will help boost the Welsh economy," says the WDA's Peter Price.

The approach already appears to be working, according to Brian Morgan, the

WDA's director of economic strategy. The forecast for the gross domestic product this year looks good: GDP growth is estimated at 2.6 percent, with growth in manufacturing content expected to be 3.4 percent. By comparison, total

GDP for Britain is forecast at 2.4 percent. While other parts of Britain may be slumbering, Wales is awake and working for the future. In a world class of its own, Wales is waiting to be discovered by yet more investors.

WALES AT A GLANCE

(comparison with the rest of Britain)

Wales	% of Britain
POPULATION: 2.8 million	5.2
AREA: 2.1 million hectares (5 million acres)	8.6
GDP: 21.3 billion pounds (\$32 billion)	4.3
WORK FORCE: 1.32 million	4.7
Employees: 937,000	4.4
Self-employed: 168,000	5.2
Unemployed: 127,000	4.5
AVERAGE WEEKLY EARNINGS:	
Men: 368.30 pounds	87.2
Women: 231.60 pounds	91.8

Sources: Welsh Development Agency, December, 1993.
*Includes Northern Ireland

JAPANESE IN WALES

The first Japanese company to set up in Wales was Takiron, which opened a factory near Caerphilly, in 1972 to make pvc sheeting. Today, there are 45 Japanese companies in Wales that employ more than 12,000 persons.

The two biggest Japanese companies in Wales are Sony, which produces television sets for export to Europe and has been in Wales for 18 years, and the Matsushita Electronics Group. Together they employ about 5,000 persons. Sony recently completed its seventh major investment in Wales — a new \$200 million television factory near Bridgend. The company has increased production to 1.5 million television sets a year, 75 percent of which are exported to Europe. Sony now

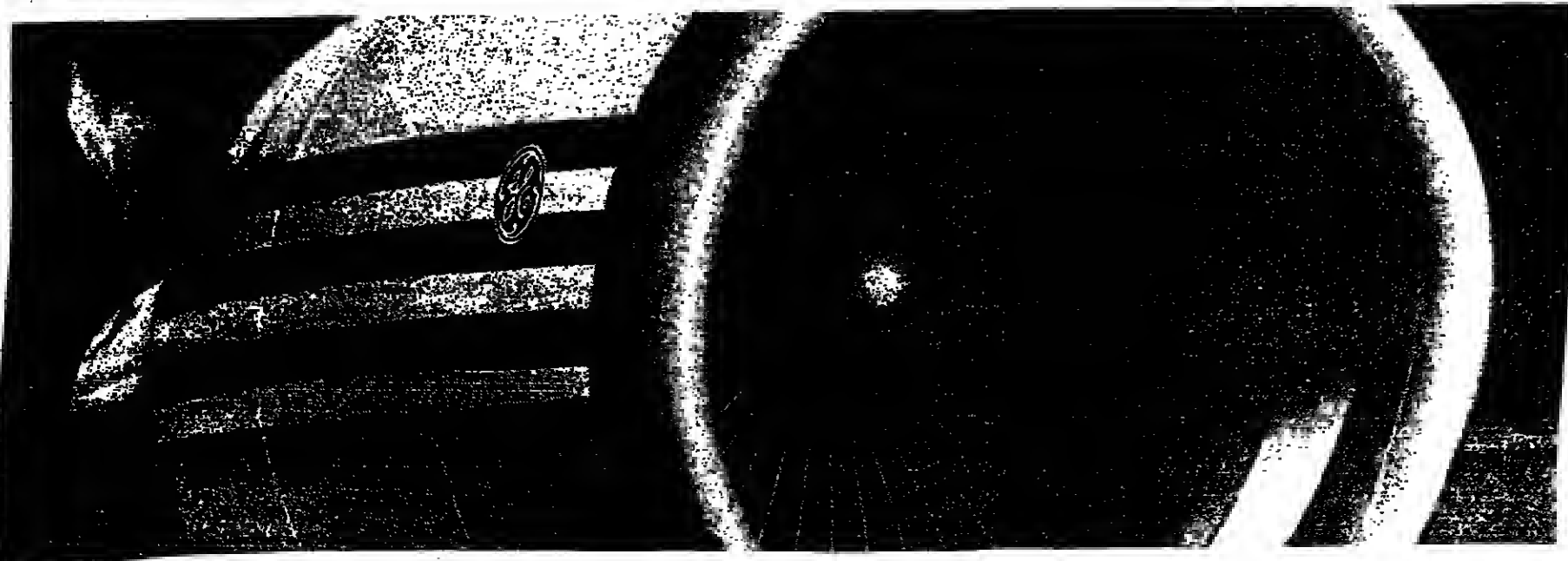
does all its design and development work for the European market from its Welsh plants. Its latest factory forms part of its new technology center, which occupies a 162-acre (66-hectare) site.

According to a study by the Cardiff Business School, local Japanese enterprise has played an important role in developing cultural and educational links between the two countries. There have also been substantial social ties through football, softball, cricket and squash matches.

In 1989, a "Japanese in Schools" program was introduced; in the same year, the Japanese Studies Center was opened at the University of Wales College in Cardiff. At the secondary level, several Welsh schools have been twinned with Japanese schools.

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. It was written by Michael Frenchman, a London-based free-lance writer. The next issue on Wales will be published on Feb. 16, 1994.

TWO GIANTS.



ONE DRAGON.

These days the Welsh Dragon is a real high flyer since two international giants of the aero engineering industry chose Wales.

British Airways has its new engineering base at Cardiff Airport and recently General Electric (USA) has moved to nearby Nantgarw, where they service aircraft engines for famous names like CFML, Rolls Royce and Pratt & Whitney.

With more than a little help from the Welsh Development Agency, both companies were not merely able to find the right site, but also the right people from Wales' skilled and flexible workforce.

The WDA has also assisted in the development of a local supplier infrastructure to ensure vital components are always at hand.

To get your business off the ground, put the Welsh Advantage to your advantage. Call the team at Welsh Development International on +44 222 666862, or write to Welsh Development International, Welsh Development Agency, Pearl House, Greyfriars Road, Cardiff CF1 3XX.



THE WELSH ADVANTAGE.

SPORTS

3-Point Record Lifts the 76ers

The Associated Press
Tim Perry made more 3-pointers in one night than he did in his first four seasons in the National Basketball Association.

Perry made a career-high seven

NBA HIGHLIGHTS

3-pointers and scored 31 points on Monday night, leading the Philadelphia 76ers past Charlotte, 125-117, and sending the Hornets to their seventh straight defeat.

Hall of Fame For Daly, Crum

The Associated Press
SPRINGFIELD, Mass.—Chuck Daly, coach of the NBA's New Jersey Nets, and Denny Crum, Louisville's coach, and the Italian coach Cesare Rubini were elected to the Basketball Hall of Fame on Tuesday.

Elected as players were Carol Blazewski, the shooting star of the women's game in the 1970s, and Harry (Buddy) Jeannette, a standout backcourt player in the 1930s and 1940s.

They will be enshrined on May 9. Daly's coaching career began in 1955. In 1983, he took over the Detroit Pistons, which had never had back-to-back winning seasons, and led them to NBA championships in 1989 and 1990.

Perry, a 6-foot-9 forward sent from Phoenix to Philadelphia in the trade for Charles Barkley, was 5-for-18 on 3-pointers from the 1988-89 through 1991-92 seasons.

On Monday, he saw that the Hornets were leaving him unguarded outside the 3-point line.

Perry, who has a perfect rotation and high arc on his jumper, sent up 15 3-point attempts. His teammates took 15 others, setting the team record with 30 and coming up one shy of the NBA record for attempts set by Sacramento in 1989.

Hawks 141, Pistons 97: In Atlanta, the Hawks scored their most lopsided victory since they moved from St. Louis after the 1967-68 season.

Perry's final 3-pointer wrapped up the victory. Philadelphia led, 120-113, but Muggsy Bogues hit two free throws and David Wingate followed with a layup with 26 seconds to go to make it 120-117. Eight seconds later, Perry hit his last 3-pointer.

Atlanta shot a season-high 64 percent in breaking its previous margin-of-victory mark of 42 points. Stacey Augmon scored 26 points to lead six Hawks players in double figures.

Heat 96, Knicks 85: In Miami, the Knicks ran out of energy in the second half.

New York opened up a 17-point lead in the first half but scored only 12 points in the third quarter and 21 in the fourth. Patrick Ewing had an especially poor night, making just 6 of 23 shots from the field.

Sieve Smith led Miami with 25 points, and Glen Rice and Rony Seikaly each added 22.



Miami's Matt Geiger and John Salley put the heat on Patrick Ewing, and New York lost, 96-85.

No. 1 Merry-Go-Round: Tar Heels on Top Again

The Associated Press
Another poll, another No. 1. For the sixth consecutive week there was a different team atop the national rankings. But the latest

COLLEGE BASKETBALL

No. 1 has already been there a few times this season.

North Carolina (19-3) moved up to the top spot Monday, switching places with Duke, which it beat last week in the first 1-2 matchup between the Atlantic Coast Conference rivals. The Tar Heels were the preseason No. 1 and also held it for the second week of the parade of the top-ranked teams.

Since Arkansas's five-week run at the top ended last month, North Carolina, Kansas, UCLA and Duke all had one-week stints as No. 1. The chances of North Carolina's surviving back-to-back weeks appear good, with home games against Maryland and Georgia Tech this week, although Georgia Tech beat the Tar Heels earlier in the season.

The Tar Heels were a convincing No. 1, with 60 first-place votes and 1,617 points from the national media panel, while Duke (16-2) was on top of three ballots and had 1,456 points.

Arkansas, which had one first-place vote, and Kentucky each

moved up three spots to third and fourth.

Kansas, the first team to win 20 games this season, dropped from third to fifth after losing to Missouri last week and was followed by Connecticut, Louisville, Temple— which had a first-place vote —UCLA and Purdue.

In games played Monday night: Georgetown 60, Syracuse 56. After scoring 108 points last week in a victory over Connecticut, the Big East leader, Syracuse (15-4, 8-4 in the Big East) was limited to almost half that amount against Georgetown (13-6, 7-4) in Landover, Maryland.

"They played very good defense," said Syracuse's Lawrence Moten, who scored only 2 of his 13 points in the second half.

With 19 seconds left and trailing by one, Moten found himself wide open for a 15-foot jumper. But his shot rimmed out, and Georgetown's Othella Harrington pulled

down the rebound, then made three free throws in the final 10 seconds to secure the victory.

No. 18 California 93, Cal State Northridge 63: Jason Kidd scored 24 points and Lamond Murray added 22 to help California (15-4) overwhelm visiting Cal State Northridge (4-15).

SCOREBOARD

BASKETBALL

NBA Standings

EASTERN CONFERENCE

Atlantic Division

W	L	Pct	GB
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—

Central Division

W	L	Pct	GB
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—

WESTERN CONFERENCE

Pacific Division

W	L	Pct	GB
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—

Midwest Division

W	L	Pct	GB
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—
23	13	.777	—

MAJOR COLLEGE SCORES

The AP Top 25

HOCKEY

NHL Standings

EASTERN CONFERENCE

Atlantic Division

W	L	T	Pts	GF	GA
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104

Central Division

W	L	T	Pts	GF	GA
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104

WESTERN CONFERENCE

Pacific Division

W	L	T	Pts	GF	GA
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104

Midwest Division

W	L	T	Pts	GF	GA
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104
23	13	1	77	124	104

TRANSACTIONS

CRICKET

THIRD AND FINAL TEST

INDIA vs. Sri Lanka

First Day, Monday, in Ahmedabad, India
Sri Lanka first innings: 117
India first innings: 95

DENNIS THE MENACE

See Dennis the Menace and his friends on page 16.

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See Dennis the Menace and his friends on page 16.

PEANUTS

I'm going in to town to buy valentines for all the girls who love me.

I should be back in ten seconds.

I should be back in ten seconds.

I should be back in ten seconds.

I should be back in ten seconds.

I should be back in ten seconds.

I should be back in ten seconds.

I should be back in ten seconds.

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I should be back in ten seconds.

I should be back in ten seconds.

BLONDIE

This is a remarkable record. Just tell him our name.

See Blondie and her friends on page 16.

See Blondie and her friends on page 16.

See Blondie and her friends on page 16.

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